

2026

Annual Report



Annual Report for the year ended
30 June 2026

InvestSMART Group Limited
ABN 62 111 772 359

INVESTSMART

www.investsmart.com.au

1300 880 160

OUR VISION

To help all Australians grow and protect their wealth.

WHY?

Because we believe people should be able to take control of their financial future. And it shouldn't be hard or expensive to do so.

HOW?

By providing innovative tools, research and advice that people can trust, empowering them to make better investing decisions.



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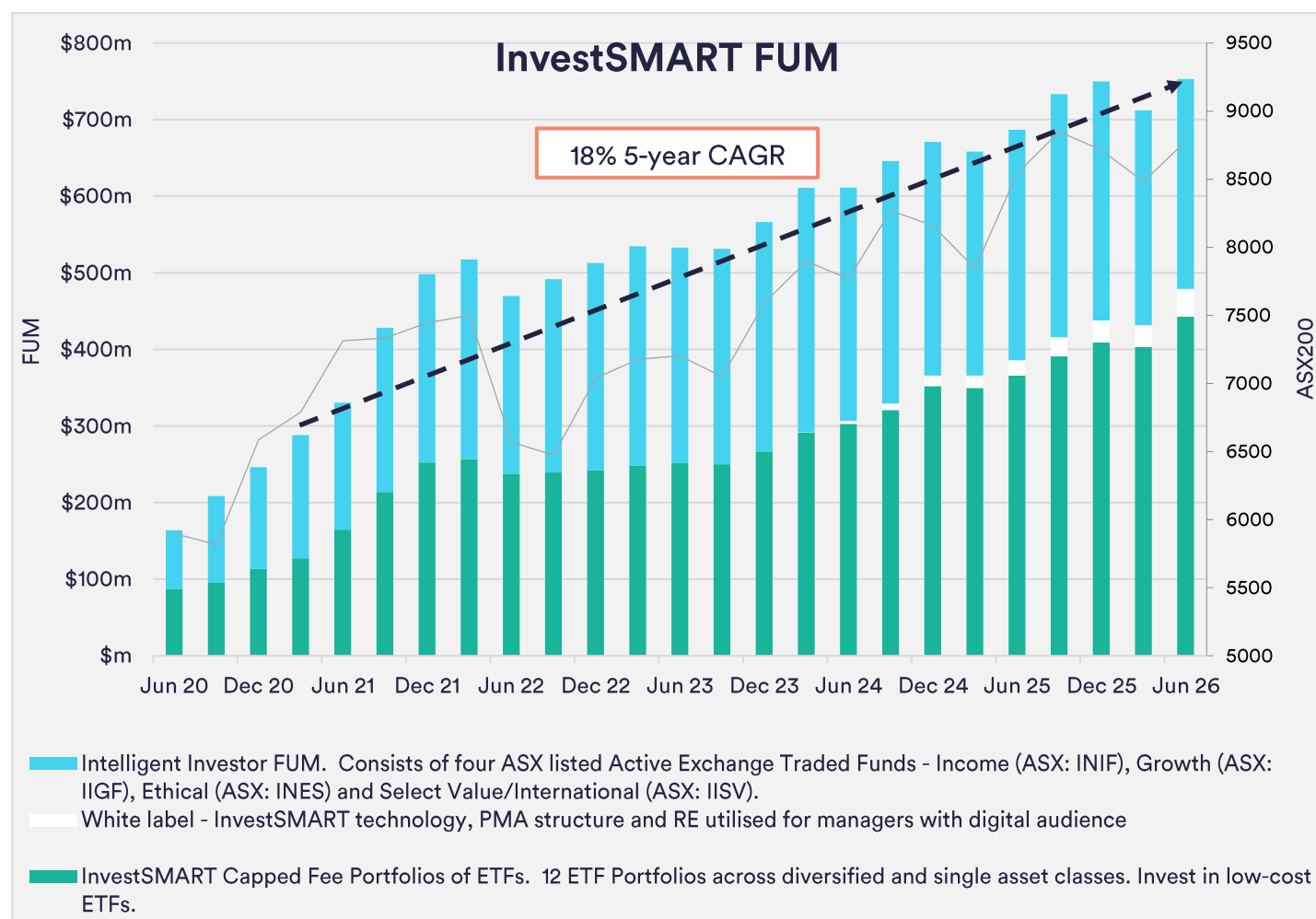
CHAIRMAN AND MANAGING DIRECTOR'S REPORT

Dear Shareholders,

InvestSMART's vision is to help all Australians grow and protect their wealth. We have built a digital ecosystem with a client facing platform to help all Australians. On 20 May 2026 we announced a proposed transaction to sell the Intelligent Investor business (collectively: Intelligent Investor) to Teaminvest Private Group (TIP) (ASX: TIP) for \$16 million less subscriptions in advance and other contractual liabilities associated with Intelligent Investor.

The sale of Intelligent Investor does not change our vision. The sale allows us to focus on our core strengths to amplify our services including through personal financial advice.

Our key performance measure, Funds Under Management (FUM) will continue to remain a key performance measure. Below is our progress in growing FUM:



Intelligent Investor is a solid business. Intelligent Investor was established in 1998 as an Australian listed equities research newsletter specialising in value investing. Intelligent Investor has consistently delivered original, relevant, expert, timely commentary and financial recommendations. InvestSMART acquired Intelligent Investor in 2014 and since that date has sought to maintain the high standards of the newsletters and recommendations. We have expanded the subscription offering with international equities coverage. We purchased Eureka Report in 2016 and delighted in welcoming Alan Kohler and his team back in 2018. The Intelligent Investor and Eureka Report brands merged in 2021 to provide a clearer connection between stock analysis and the broader macro-economic themes

affecting different industries. We have also provided retail access to the expertise of the Intelligent Investor team through the issuance of four ASX listed Active Exchange Traded Funds. It is not without a sense of pride and appreciation that we take the proposed sale to shareholders. Importantly the sale of Intelligent Investor to TIP excludes the key regulatory license that allows us to issue and manage funds as a Responsible Entity. The price offered for Intelligent Investor is considered by the Board to be of sufficient value to take to shareholders to vote on. The proposed transaction remains subject to a number of conditions precedent at the date of this report.

The Professionally Managed Accounts platform is at the heart of our digital advice offering. Professionally Managed Accounts (PMA) is our simple, low-cost funds management product designed to service people who want a digital experience to achieve their financial goals. Professionally Managed Accounts was launched in 2018 and contains many innovative features. PMA investment accounts focus on investing into our selection of preferred ETFs which provide a balance between performance returns, cost efficiency and risk diversification. The investor portfolio is registered under the investor's name in a unique HIN, giving the investor legal and beneficial ownership of the underlying securities. We believe that there is a large addressable market of underserved retail clients who will benefit from a digital product to help grow their wealth. We have purposefully chosen portfolios of ETFs to deliver that solution at scale. At the time of design we believed that PMA is a unique offering – a client facing investment platform. We have come to realise that this can be expanded, and plan on expanding this for use by financial advisors. The arrival of sophisticated artificial intelligence allows us to integrate several aspects of the personal advice journey into the platform. Artificial intelligence also enables a seamless advisor and client experience within the platform. The supply demand imbalance between advice/advisors and the Australian population is well known. The sale of Intelligent Investor allows InvestSMART to accelerate our aspiration in this area and, hence, accelerate our vision of helping all Australians grow and protect their wealth.

We have developed new features to the PMA platform, notably the ability to include white label products and **custom portfolios**, launched in July 2025.

We will continue to leverage our core strengths of content, calculators, technology, ambassadors, search engine optimisation and expertise in an ecosystem for Australians. We have developed an ecosystem that attracts people to our website to help them improve their financial future. A digital ecosystem is complex, however we believe that we have the architecture, expertise, products, tools and ambassadors to simplify the complex.

FINANCIAL RESULTS

Below is the Operating Profit/(Loss) for InvestSMART Group (The Group) for the financial year ended 30 June 2026.

	2026	2025
	\$	\$
Management fees - funds	4,241,179	3,692,979
Performance fees - funds	2,446	669,492
Subscription income	4,616,394	4,522,614
Commissions income - insurance	951,306	1,062,176
Other Income	12,181	34,541
Total Operating Income	9,823,506	9,981,802
Commission rebates	289,703	356,047
Brokerage	181,098	39,538
Employee costs	5,755,101	5,468,510
Marketing costs	660,849	623,139
Other operating expenses	3,367,949	3,338,079
Total Operating Expenses	10,254,700	9,825,313
Operating Profit/(Loss)	(431,194)	156,489

Operating profit is non-IFRS measure and excludes interest income, employee benefits expense, non-recurring expenses and income tax benefit. Please refer to a reconciliation of operating profit to statutory profit and loss in the directors' report and ASX App4E release.

Management fees increased by 15% during the financial year to \$4.24m, fuelled by:

- 24% growth in FUM on the PMA platform from \$386 million at 30 June 2025 to \$479 million at 30 June 2026.
- A change in the PMA fee structure in April 2025. We introduced an administration fee of 0.10%, decreased portfolio fees to 0.40% (from 0.50%) and increased the management fee cap to \$800 per annum. The administration fee is uncapped. All fees quoted are exclusive of GST.

The change in PMA fee structure in April 2025 is more affordable for new accounts and rewards investors for ongoing contributions to help them reach their financial goals sooner.

Intelligent Investor FUM decreased from \$301 million at 30 June 2025 to \$274 million at 30 June 2026. Intelligent Investor FUM was particularly affected by the sell off in quality stocks outside the market's largest stocks in January and February 2026 and by large distributions of taxable income at 30 June 2026 (\$15.2 million net of dividend reinvestment plan participation as estimated at 30 June 2026).

We did not post a material performance fee in 2026. The Intelligent Investor Select Value Share Fund (ASX: IISV) is our only fund that includes a performance fee. This fund, for the first time, did not outperform its benchmark (ASX 200 Accumulation Index) in FY26.

We forecast low single digit growth in subscription revenue which we have achieved in FY26. We increased prices at 1 July 2025 and have managed to maintain retention at 77% annually. The challenge remained attracting new subscribers. Value investing is at a low point in the cycle, we do not know when this will turn, but history rhymes with investing styles. As an example, post the dot com bust, the Midcap Value Index (Russel Mid Value) posted a total return of 155% from 2000 to 2006 compared to the S&P 500 Index return of 8.1%.

Commissions income from insurance products decreased by 10% during FY26. Management have forecast a decline of ~ 8% since the abolition of several trailing commissions on 1 January 2021. Commissions on insurance income remain allowable after the first round of legislation from the Delivering Better Financial Outcomes review (aka Levy Review) was released. We have the infrastructure to distribute life insurance to new clients and see this as part of our vision to help all Australians grow and protect their wealth.

Our operating expenses increased by 4%. We have a well-developed, mature, majority fixed cost ecosystem that is built to scale. Marketing, has, and will continue to be content focussed. Content forms the bedrock for digital retargeting, search engine optimisation and media coverage. Our number of employees is stable at 34. We utilise an Employee and Directors Share Plan (EDSP) to incentivise staff for the long term. EDSP tranche 1 loans were extended for existing employees to 30 November 2028 (previously 30 November 2025) concurrent to shareholder approval for the extension of loans to two directors. We are thankful for the support shown by our shareholders for the realisation of value for all stakeholders.

We are well capitalised and debt free with \$7.8m in cash at bank and Net Tangible Assets of \$4.2m at 30 June 2026.

CORPORATE GOVERNANCE

Please refer to the Corporate Governance Statement in this report and the required Appendix 4G for detail on how we meet our corporate governance requirements and standards.

The Board and its sub-committees meet regularly and, in addition, there are other sub-committees within the Group for oversight and governance, for example the Investment Committee and the Responsible Entity Compliance Committee. Regular Board meetings include standing items on strategy, performance, compliance and cybersecurity.

SUMMARY AND OUTLOOK

InvestSMART faced a massive challenge when the government repealed trailing commissions on funds management products as announced in February 2019. Commissions income from funds management products was 40% of our revenue in FY19, whilst funds management fees was 7% of our revenue. We faced the challenge with determination and a plan to increase revenue through issuing and distributing our own funds, including through leveraging the expertise of the Intelligent Investor team. We take the proposed sale of Intelligent Investor to shareholders with a coordinated plan to service the advice needs of all Australians.

In March 2025 the government released draft legislation on Tranche 2 of Delivering Better Financial Outcomes. Whilst the enactment of the Tranche 2 has been frustratingly slow, the signal from government that Australians are under advised is telling. The number of financial advisers remains around 15,000 in Australia, down from 21,500 in 2018 prior to FASEA and the Hayne Royal Commission. At the same time the Australian population is growing, advice needs are increasing and Artificial Intelligence (AI) is growing at an unforeseen rate. InvestSMART is committed to harnessing technological power to solve the advice needs of all Australians. We remain on the front foot with platform architecture, a content-based marketing approach and a plan to acquire financial advisors and utilise our technology skills to better service all Australians. As a digital-first company with a unique, developed ecosystem and hundreds of thousands of do-it-yourself investors, we have a head start in the race.

The Board remains confident in InvestSMART's long term strategy to be Australia's #1 digital wealth platform for all Australians looking to take control of their investments to meet their financial goals.

The Board would like to thank our staff, shareholders and clients for their continued contribution to our business. We look forward to a new journey over the coming years.



Paul Clitheroe
Chairman



Ron Hodge
Managing Director

CORPORATE GOVERNANCE STATEMENT

The InvestSMART Board is committed to achieving and demonstrating best practice standards of corporate governance with the Australian Stock Exchange (ASX) regulations. Our goal is to ensure we protect the rights and interests of all stakeholders and ensure the company is properly managed through the implementation of sound strategies and action plans.

We achieve this through good management and by supervising an integrated framework of controls over the company's resources to ensure our commitment to high standards of ethical behaviour. In developing corporate governance policies and practices for the Group, the Company takes into account the Constitution of the Company (Constitution) and applicable legislation and standards, including:

- Corporations Act 2001 (Cth) (Corporations Act);
- Australian Securities Exchange Listing Rules (Listing Rules);
- Corporate Governance Principles and Recommendations, 4th Edition published by the ASX Corporate Governance Council (ASXCGC); and
- legislation governing Australian Financial Services Licences and other licences held by members of the Group.

A description of the company's corporate governance practices is set out in the Company's corporate governance statement which can be viewed at <https://www.investsmart.com.au/shareholder-centre/governance>. The 2026 corporate governance statement is dated 19 August 2026 and is approved by the Board. The statement reflects the corporate governance practices in place throughout the 2026 financial year.

Our remuneration report is enclosed in the annual report and outlines group remuneration policies, Board performance and the senior executive remuneration policies and compensation.

DIRECTORS' REPORT

The Directors present their report on InvestSMART Group Limited (the Company) and its subsidiaries (collectively the Group) for the financial year ended 30 June 2026.

Review of operations

The table below shows the consolidated performance of the Group for the years ended 30 June 2026 and 30 June 2025. This information is presented to show the relative changes in operating income over the period.

	2026	2025
	\$	\$
Management fees - funds	4,241,179	3,692,979
Performance fees - funds	2,446	669,492
Subscription income	4,616,394	4,522,614
Commissions income - insurance	951,306	1,062,176
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Employee costs	5,755,101	5,468,510
Marketing costs	660,849	623,139
Other operating expenses	3,367,949	3,338,079
Total Operating Expenses	10,254,700	9,825,313
Operating Profit/(Loss)	(431,194)	156,489
Interest income	297,240	275,369
Employee benefit expense^	(337,314)	(22,748)
Amortisation of intangibles	-	(260,489)
Non-recurring increase leave provisions and legal expenses	(124,898)	-
Profit/(loss) before income tax	(596,166)	148,621
Income tax benefit	20,533	51,759
Profit/(loss) for the period	(575,633)	200,380

^ Accounts for the extension of Employee and Director Share Plan (EDSP) tranche 1 loans on 30 November 2025. EDSP tranche 1 loans were extended for existing employees to 30 November 2028 (previously 30 November 2025). The extension of loans to directors Paul Clitheroe and Ron Hodge was approved by shareholders at the Annual General Meeting held on 20 November 2025.

Management fees - funds increased by 15% compared to the prior year. Total funds under management increased from \$687 million at 30 June 2025 to \$753 million at 30 June 2026. Funds under management consists of Professionally Managed Accounts (portfolios of exchange traded funds on the InvestSMART platform) and Intelligent Investor ASX listed Active Exchange Traded Funds. Performance fees – funds are dependent on the Intelligent Investor Select Value Share Fund outperforming its benchmarks during a financial year. IISV did not outperform the ASX 200 Accumulation Index during the year. Subscription income increased by 2% compared to the prior year. Average Revenue per User (ARPU) increased from \$586 at 30 June 2025 to \$686 at 30 June 2026. The total number of paying subscribers decreased from 7,561 at 30 June 2025 to 6,742 at 30 June 2026. Commissions income – insurance has decreased due to attrition of insurance policies.

Employee costs increased by 5% compared to the prior year. The increase is due to an increase in leave provisions during the year and additional incentive payments paid in September 2025.

Cash and cash equivalents is \$7.8 million at 30 June 2026 compared to \$8.3 million at 30 June 2025. The Net Tangible Assets of the Group is 3.83c per fully paid ordinary share at 30 June 2026 (2025: 4.07c).

On 20 May 2026 a proposed sale of the Intelligent Investor Business, comprising the Intelligent Investor website and management rights to its four Intelligent Investor exchange traded funds (collectively Intelligent Investor) to Teaminvest Private Group Limited (TIP) (ASX:TIP) was announced. The total sale consideration is \$16 million less subscriptions in advance and other contractual liabilities associated with Intelligent Investor. Post transaction, InvestSMART will focus on the InvestSMART branded proprietary investor wealth platform, digital and personal investment advice and Professionally Managed Accounts. The transaction will be subject to INV shareholder approval. InvestSMART assessed that classification of Intelligent Investor as a disposal group held for sale in the financial statements was not applicable at 30 June 2026.

The Group has substantial realised capital tax losses that have not been recognised in the financial statements as the Directors believe that at 30 June 2026 the conditions for recognising a deferred tax asset related to capital losses being utilised with the proposed sale of Intelligent Investor have not been met. The Directors believe that at 30 June 2026 there are negligible other opportunities to utilise those losses in the medium term.

Principal Activities

The principal activities of the Group during the year were the provision of financial services and products to retail investors in particular in the areas of funds management, wealth management and personal insurance.

Business strategies and prospects

The Group will continue to focus on increasing the conversion of users of free products on its website and mobile application to new subscribers and investors in its fund management products. The Group continues to offer free portfolio management services, free content, calculators, education and tools as part of the conversion and trust building process. The Group will continue to focus marketing efforts on our products through targeted campaigns, digital advertising, search engine optimisation and media coverage.

Attrition rates for insurance commissions of approximately 8% are expected to continue.

Earnings/loss per share

Basic and diluted loss per share is 0.52 cents. In 2025 basic earnings per share was 0.18 cents and diluted earnings per share was 0.14 cents.

Dividends

No dividend has been declared, recommended or paid for the financial year ended 30 June 2026 (2025: nil).

Business Risks

The Group accepts that it is exposed to risks inherent in the services provided. The Group has adopted an enterprise risk management model to mitigate the likelihood of these risks occurring. The Audit, Risk and Compliance Committee appointed by the Board of InvestSMART Group Limited has oversight of the Risk Management Policy, Risk Register and the risk management process. In summary The Group is exposed to the following risks:

- Market and Investment – market conditions, volatility and counterparty risk
- Operational – Outsourcing, fraud and valuation of assets
- Financial – capital management and liquidity
- Technology – data, cyber security and malicious activity
 - Loss of personal data may result in compensation, regulatory notification and reputational damage
 - Denial of service attacks may result in an inability to provide services for a period of time

The Group continually reviews its cyber resilience including, but not limited to, protection, detection, response and recovery.

- Human Resources – loss of key personnel and employee misconduct
- Strategic – execution of strategy and competition
- Regulatory – adverse regulatory change and non-compliance with laws and regulations
- Reputational
- Governance

Significant Changes in State of Affairs

The proposed sale of the Intelligent Investor business announced on 20 May 2026 remains on foot, see the commentary in the review of operations above.

There were no other significant changes in the Group's state of affairs during the period.

Events Subsequent to Balance Date

On 28 July 2026 InvestSMART received ASX confirmation that it will not exercise its discretion to require InvestSMART to meet the requirements in chapters 1 and 2 of the Listing Rules in relation to the proposed sale of the Intelligent Investor Business to Teaminvest Private Group Limited (TIP) (ASX:TIP). At the date of this report the sale remains subject to all other conditions precedent in the original term sheet.

There have been no other significant events since 30 June 2026 up to the date of this report.

Directors

The names and details of the Directors of the Company who held office during the year and at the date of this report (unless otherwise specified) are:

Paul Clitheroe AM (Appointed Non-Executive Chairman 26 November 2014, appointed Executive Chairman 31 March 2015, reappointed Non-Executive Chairman 24 February 2016)

Independent Non-executive Chairman
Bachelor of Arts (UNSW), SNF Fin, CFP
Age 71

Paul Clitheroe was a founding director of leading financial planning firm ipac and has been involved in the investment industry since he graduated from the University of New South Wales in the late 1970s. From 1993 to 2002 Paul hosted the popular Channel 9 program *Money*. Since 1999 he has been the chairman and chief commentator of *Money* magazine. He writes personal finance columns for metropolitan, suburban and regional newspapers across Australia. Paul has been a media commentator and conference speaker for more than 30 years and is regarded as one of Australia's leading experts in the field of personal investment strategies and advice.

Paul is Chairman of the Ensemble Theatre Foundation, Chairman of Ecstra (formerly Financial Literacy Australia) and Chairman of the youth anti-drink driving body, RADD. In 2012, Macquarie University appointed Paul as Chair of Financial Literacy. He is a Professor with the School of Business and Economics.

Paul was previously Chairman of Monash Absolute Investment Company Ltd (commenced: January 2016, ceased: September 2022) and a Director of Wealth Defender Equities Ltd, both ASX-listed investment companies.

Michael Shepherd AO (Appointed 1 March 2014)

Independent Non-Executive Director

Chairman of the Audit, Risk and Compliance Committee

Chairman of the Nomination and Remuneration Committee

SF Fin, MAICD

Age 76

Michael Shepherd has had a successful career in financial services over more than 40 years. He was a director of ASX Limited and group between 1988 and 2007, including a term as Vice-Chairman between 1993 and 2007. Michael was also Chairman of the ASX Derivatives Board and Chairman of the ASX Market Rules Committee.

Michael is a member of the Responsible Entity Compliance Committee of UBS Global Asset Management (Australia) Limited and was Chairman of Navigator Global Investments Limited (a listed investment management company, commenced December 2009, ceased: November 2025). He is also a Senior Fellow and Life Member, Financial Services Institute of Australasia, after being a director of that body between 2001 and 2009, including 2 years as National President.

Peter Ronald Hodge (Appointed 1 September 2015, appointed Managing Director 24 February 2016)

Managing Director

BCom, BEcon, MSc, FFin, GAICD

Age 55

Ron Hodge was the founder of InvestSMART in 1999. Mr Hodge later sold this business to Fairfax Media in October 2007 where he continued as General Manager. He has worked in financial services for over 30 years, including at UBS in Singapore and Bell Commodities in Sydney. Ron holds a Masters degree in Computer Science, Bachelors Degree in Commerce, Bachelors Degree in Economics, a Graduate Diploma in Applied Finance and Investments and is a Graduate of the Australian Institute of Company Directors.

Effie Zahos (Appointed 11 November 2020, resigned 13 December 2023, reappointed 30 September 2024)

Independent Non-executive Director

BEcon

Age 56

Effie Zahos is one of Australia's leading personal finance commentators with nearly three decades of experience in consumer finance topics including banking, investing and property.

Effie resigned from the Board in December 2023 to commence a role within the Group as Chief Content Officer. Effie resigned from her executive role in September 2024 to take up a position as 9News Money Editor and was reappointed as a non-executive Director.

Starting out as a graduate trainee for one of Australia's major banks Effie moved to TV in 1997, kick-starting her career in finance journalism as head researcher of Channel Nine's Money Show. Effie was editor of Money magazine until 2019, having helped establish it in 1999 and Editor-at-Large of Canstar. Effie is also the author of The Great \$20 Adventure, A Real Girl's Guide to Money and Ditch the Debt and Get Rich. Passionate about financial literacy, Effie sits on the board of directors for Ecstra, a not-for-profit organisation committed to building the financial capability of all Australians.

Effie holds a Bachelor of Economics Degree from the University of Queensland.

Interests in the Securities of the Company

The relevant interests of each Director in the securities of the Company shown in the Register of Directors' Shareholdings as at the date of this report are:

Director	Ordinary shares
Paul Clitheroe	5,000,000
Michael Shepherd	600,000
Effie Zahos	90,000
Peter Ronald Hodge	14,961,760

Directors are not required under the Company's constitution to hold any shares, options or any other securities in the Company.

Meetings of Directors

The number of Directors' Meetings (including Meetings of Committees of Directors) and number of Meetings attended by each of the Directors of the Company during the 2026 financial year were:

	Directors' Meetings		Meetings of Audit, Risk and Compliance Committee		Meetings of Nomination and Remuneration Committee		Meetings of Investment Committee	
	Meetings eligible to attend	Meetings attended	Meetings eligible to attend	Meetings attended	Meetings eligible to attend	Meetings attended	Meetings eligible to attend	Meetings attended
Paul Clitheroe	12	12	5	5	1	1	4	4
Ron Hodge	12	12	-	-	-	-	4	4
Michael Shepherd	12	12	5	5	1	1	-	-
Effie Zahos	12	12	5	5	1	1	4	3

Interests in Contracts or Proposed Contracts with the Company

Paul Clitheroe and Ron Hodge have received loans from the company as part of the Employee and Directors Share Plan (EDSP). A non-recourse loan is provided to participants to acquire the shares at the respective prices issued. The loans are required to be paid or the associated shares forfeited on or before the respective maturity dates. The loans for EDSP shares on issue have not been repaid and are not included in fully paid ordinary share capital. The date of issue, maturity and number of shares issued are disclosed in detailed tables in the remuneration report.

Fundlater is a product issued by InvestSMART Financial Services Pty Ltd where, subject to a minimum investment of \$4,000, a client will receive a non-recourse loan of up to \$6,000 repayable over 20 equal monthly instalments to invest in a Professionally Managed Account. Professionally Managed Accounts is a scheme issued by InvestSMART Funds Management Ltd. Fundlater loans were sold to Eureka Asset-Backed Loan Fund, a fund issued by InvestSMART Funds Management Limited, during the year. A related party of Paul Clitheroe received a Fundlater loan of \$6,000 during the year. Effie Zahos held one Fundlater loan during the year. Ron Hodge and related parties held two Fundlater loans during the year, one of which was a loan of \$6,000 received during the year.

Other than as noted above, none of the Directors have an interest in, or proposed interests in, contracts with the Group.

Unitholdings in Funds

The number of units held during the year by each Director in funds for which InvestSMART Funds Management Ltd acts as Responsible Entity:

	Balance at 30 June 2025	Units acquired	Units disposed	Balance at 30 June 2026
Intelligent Investor Australian Equity Growth Fund				
Paul Clitheroe	53,066	820	-	53,886
Michael Shepherd	13,506	208	-	13,714
Professionally Managed Accounts				
Paul Clitheroe	3	1	-	4
Ron Hodge	4	-	2	2
Effie Zahos	1	-	-	1
Eureka Asset-Backed Loan Fund				
Ron Hodge	235,000	-	-	235,000

Company Secretary

Catherine Teo was appointed Company Secretary and General Counsel on 12 February 2019. Catherine resigned as Company Secretary on 25 February 2021 and was reappointed as company secretary on 31 January 2022. Catherine resigned as Company Secretary effective 26 June 2026. Catherine is a qualified lawyer, admitted in the Supreme Court of New South Wales and the High Court of Australia and has over ten years' experience as a corporate lawyer.

Belinda Barnes was appointed Company Secretary and General Counsel on 10 June 2026. Belinda is a corporate and commercial lawyer, admitted in the Supreme Court of New South Wales and the High Court of Australia, with over 18 years' experience in top-tier private practice and senior in-house roles.

Remuneration Report (Audited)

The value of benefits given to Directors or key management personnel (KMP) is detailed below for the year ending 30 June 2026.

		Short-term benefits			Post-employment benefits	Long-term benefits	Share based payments^	
Name of Director		Base remuneration	Cash bonus	Annual Leave^^	Super-annuation	Long Service Leave^^	Equity settled	Total
		\$	\$	\$	\$	\$	\$	\$
Paul Clitheroe	FY26	82,192	-	-	9,863	-	50,548	142,603
	FY25	82,192	-	-	9,452	-	-	91,644
Michael Shepherd	FY26	82,192	-	-	9,863	-	-	92,055
	FY25	82,192	-	-	9,452	-	-	91,644
Ron Hodge	FY26	308,500	8,278	6,680	30,000	4,994	57,709	416,161
	FY25	299,432	8,000	2,204	30,000	9,883	-	349,519
Effie Zahos^^^	FY26	60,000	-	-	-	-	-	60,000
	FY25	45,000	-	-	-	-	-	45,000

^ Share-based payments consists of apportioned expense under AASB 2 – Share-based payments for EDSP shares issued or modified.

^^ The movement in annual leave and long service leave entitlements accrued during the year.

^^^Effie resigned from the Board in December 2023 to commence a role within the Group as Chief Content Officer. Effie resigned as Chief Content Officer in September 2024 and was reappointed as a non-executive Director. Remuneration in this table is for Effie's role as a director.

No Director of the Company has received or become entitled to receive a benefit, other than a remuneration benefit as disclosed in the notes to the financial statements, by reason of a contract made by the Company or a related entity with the Director or with a firm of which they are a member, or with a Company in which they have a substantial interest. Paul Clitheroe and related parties held one Fundlater loans during the year. Ron Hodge and related parties held two Fundlater loans during the year, one of which was repaid in full during the year. Effie Zahos held one Fundlater loan during the year. Subject to a minimum investment of \$4,000 a client will receive a non-recourse Fundlater loan of up to \$6,000 repayable over 20 equal monthly instalments. The loans are issued at arms-length on the same terms as are made to an unrelated person. The amounts outstanding at the beginning and end of the reporting period are:

	Balance at 30 June 2025 (\$)	New Loans \$	Repayments made \$	Fees charged \$	Balance at 30 June 2026 (\$)
Paul Clitheroe	-	6,000	(1,300)	100	4,800
Effie Zahos	5,400	-	(3,900)	300	1,800
Ron Hodge	275	6,000	(3,595)	300	2,980
Total	5,675	12,000	(8,795)	700	9,580

Key Management Personnel

Ron Hodge (Managing Director), Nigel Poole (Chief Technology Officer), Alastair Davidson (Head of Funds Management) and Andrew Ward (Chief Financial Officer) were considered to be Key Management Personnel ("KMP") for the year ended 30 June 2026. Andrew Ward was appointed as Chief Operating Officer in addition to his existing role as Chief Financial Officer of the Company, effective 1 July 2025. All of the KMP are on ongoing contracts which require from the KMP 3 months' written notice of intention to terminate employment. The Board may terminate the employment of a KMP with 6 months' written notice, if without cause. The remuneration of the key management personnel who were not Directors for the year to 30 June 2026 is shown below.

		Short-term benefits			Post-employment benefits	Long-term benefits	Share based payments^	
Name of KMP		Base remuneration	Cash bonus	Annual Leave*	Super-annuation	Long Service Leave^^	Equity settled	Total
		\$	\$	\$	\$	\$	\$	\$
Nigel Poole	FY26	260,100	6,283	10,889	30,000	5,549	56,445	369,266
	FY25	253,291	6,389	5,740	29,863	6,089	-	301,372
Alastair Davidson	FY26	160,530	3,495	(10,357)	19,683	2,776	56,445	232,572
	FY25	218,040	5,470	5,189	25,704	(34,396)	-	220,007
Andrew Ward	FY26	246,544	5,667	5,639	30,000	7,715	14,686	310,251
	FY25	229,121	5,830	5,366	27,019	4,474	7,290	279,100

^ Share-based payments consists of apportioned expense under AASB 2 – Share-based payments for EDSP shares issued or modified

^^ The movement in annual leave and long service leave entitlements accrued during the year

Shares held by Key Management Personnel and Directors

Security	Balance at 30 June 2024	Shares acquired during the year	Balance at 30 June 2025	Shares acquired during the year	Balance at 30 June 2026	Approval or issue date	Value at issue date	Estimated or actual vesting date	Maturity date	Issue price	Vested balance at 30 June 2024	Shares vested during the year	Vested Balance at 30 June 2025	Shares vested during the year	Vested balance at 30 June 2026
Paul Clitheroe	5,000,000	-	5,000,000	-	5,000,000						4,000,000	-	4,000,000	-	4,000,000
Fully paid shares	1,000,000	-	1,000,000	-	1,000,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EDSP 1	1,333,333	-	1,333,333	-	1,333,333	9/12/2020	\$0.019	9/12/2020	30/11/2028	\$0.15	1,333,333	-	1,333,333	-	1,333,333
EDSP 2	1,333,333	-	1,333,333	-	1,333,333	9/12/2020	\$0.018	30/11/2021	30/11/2026	\$0.20	1,333,333	-	1,333,333	-	1,333,333
EDSP 3	1,333,334	-	1,333,334	-	1,333,334	9/12/2020	\$0.014	30/11/2022	30/11/2027	\$0.30	1,333,334	-	1,333,334	-	1,333,334
Michael Shepher	600,000	-	600,000	-	600,000										
Fully paid shares	600,000	-	600,000	-	600,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Effie Zahos															
Fully paid shares	-	-	-	90,000	90,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Ron Hodge	14,901,760	60,000	14,961,760	-	14,961,760						5,063,332	-	5,063,332	-	5,063,332
Fully paid shares	9,838,428	60,000	9,898,428	-	9,898,428	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EDSP 1	1,522,221	-	1,522,221	-	1,522,221	9/12/2020	\$0.019	9/12/2020	30/11/2028	\$0.15	1,522,221	-	1,522,221	-	1,522,221
EDSP 2	1,522,221	-	1,522,221	-	1,522,221	9/12/2020	\$0.018	30/11/2021	30/11/2026	\$0.20	1,522,221	-	1,522,221	-	1,522,221
EDSP 3	1,522,223	-	1,522,223	-	1,522,223	9/12/2020	\$0.014	30/11/2022	30/11/2027	\$0.30	1,522,223	-	1,522,223	-	1,522,223
EDSP 4	210,000	-	210,000	-	210,000	8/12/2021	\$0.089	8/12/2021	1/09/2026	\$0.25	210,000	-	210,000	-	210,000
EDSP 5	120,000	-	120,000	-	120,000	8/12/2022	\$0.147	8/12/2022	8/12/2027	\$0.34	120,000	-	120,000	-	120,000
EDSP 9	166,667	-	166,667	-	166,667	6/12/2023	\$0.066	6/12/2023	6/12/2028	\$0.145	166,667	-	166,667	-	166,667
Nigel Poole	4,466,666	-	4,466,666	-	4,466,666						4,466,666	-	4,466,666	-	4,466,666
EDSP 1	1,488,888	-	1,488,888	-	1,488,888	9/12/2020	\$0.019	9/12/2020	30/11/2028	\$0.15	1,488,888	-	1,488,888	-	1,488,888
EDSP 2	1,488,889	-	1,488,889	-	1,488,889	9/12/2020	\$0.018	30/11/2021	30/11/2026	\$0.20	1,488,889	-	1,488,889	-	1,488,889
EDSP 3	1,488,889	-	1,488,889	-	1,488,889	9/12/2020	\$0.014	30/11/2022	30/11/2027	\$0.30	1,488,889	-	1,488,889	-	1,488,889

Security	Balance at 30 June 2024	Shares acquired during the year	Balance at 30 June 2025	Shares acquired during the year	Balance at 30 June 2026	Approval or issue date	Value at issue date	Estimated or actual vesting date	Maturity date	Issue price	Vested balance at 30 June 2024	Shares vested during the year	Vested Balance at 30 June 2025	Shares vested during the year	Vested balance at 30 June 2026
Alastair Davidsor	6,156,227	-	6,156,227	-	6,156,227						4,839,999	-	4,839,999	-	4,839,999
Fully paid shares	1,316,228	-	1,316,228	-	1,316,228	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EDSP 1	1,488,888	-	1,488,888	-	1,488,888	9/12/2020	\$0.019	9/12/2020	30/11/2028	\$0.15	1,488,888	-	1,488,888	-	1,488,888
EDSP 2	1,488,889	-	1,488,889	-	1,488,889	9/12/2020	\$0.018	30/11/2021	30/11/2026	\$0.20	1,488,889	-	1,488,889	-	1,488,889
EDSP 3	1,488,889	-	1,488,889	-	1,488,889	9/12/2020	\$0.014	30/11/2022	30/11/2027	\$0.30	1,488,889	-	1,488,889	-	1,488,889
EDSP 4	170,000	-	170,000	-	170,000	1/09/2021	\$0.089	1/09/2021	1/09/2026	\$0.25	170,000	-	170,000	-	170,000
EDSP 5	120,000	-	120,000	-	120,000	21/09/2022	\$0.123	21/09/2022	21/09/2027	\$0.34	120,000	-	120,000	-	120,000
EDSP 9	83,333	-	83,333	-	83,333	4/09/2023	\$0.055	4/09/2023	4/09/2028	\$0.145	83,333	-	83,333	-	83,333
Andrew Ward	1,803,333	-	1,803,333	-	1,803,333						1,303,333	166,666	1,469,999	166,667	1,636,666
EDSP 1	300,000	-	300,000	-	300,000	9/12/2020	\$0.019	9/12/2020	30/11/2028	\$0.15	300,000	-	300,000	-	300,000
EDSP 2	300,000	-	300,000	-	300,000	9/12/2020	\$0.018	30/11/2021	30/11/2026	\$0.20	300,000	-	300,000	-	300,000
EDSP 3	300,000	-	300,000	-	300,000	9/12/2020	\$0.014	30/11/2022	30/11/2027	\$0.30	300,000	-	300,000	-	300,000
EDSP 4	150,000	-	150,000	-	150,000	1/09/2021	\$0.089	1/09/2021	1/09/2026	\$0.25	150,000	-	150,000	-	150,000
EDSP 5	120,000	-	120,000	-	120,000	21/09/2022	\$0.123	21/09/2022	21/09/2027	\$0.34	120,000	-	120,000	-	120,000
EDSP 9	133,333	-	133,333	-	133,333	4/09/2023	\$0.055	4/09/2023	4/09/2028	\$0.145	133,333	-	133,333	-	133,333
EDSP 10	166,666	-	166,666	-	166,666	4/09/2023	\$0.046	19/09/2024	19/09/2029	\$0.27	-	166,666	166,666	-	166,666
EDSP 11	166,667	-	166,667	-	166,667	4/09/2023	\$0.045	19/09/2025	19/09/2030	\$0.33	-	-	-	166,667	166,667
EDSP 12	166,667	-	166,667	-	166,667	4/09/2023	\$0.045	19/09/2026	19/09/2031	\$0.40	-	-	-	-	-

Employee and Director Share Plan (EDSP) shares are equity-settled share-based payments to employees and Directors. A non-recourse loan is provided to participants to acquire the shares at the respective prices issued. The loans for EDSP shares on issue have not been repaid and are not included in fully paid ordinary share capital. EDSP 1, 2 and 3 shares were approved by shareholders at the Annual General Meeting on 11 November 2020. EDSP 1 shares were issued with a maturity date of 30 November 2025. The maturity date for EDSP 1 was extended to 30 November 2028 on 30 November 2025. Shareholders approved the extension of the shares to Paul Clitheroe and Ron Hodge (as Directors) at the AGM held on 20 November 2025. EDSP 4 shares were issued in lieu of cash bonus in September 2021. EDSP 5 shares were issued in lieu of cash bonus in September 2022. EDSP 9 shares were issued lieu of cash bonus in September 2023. Ron Hodge's EDSP 4, 5 and 9 shares were approved at the Annual General Meeting in November of the year in which they were issued. EDSP shares have no performance conditions in order to vest. The directors believed that the issue prices for the EDSP shares better aligned the interests of Paul Clitheroe and key management personnel with the shareholders. Refer to Note 15 for a full list of EDSP shares issued including issue date, price, vesting date, maturity date and number of shares.

The EDSP shares issued are dependent on the relevant director or employee not resigning or being dismissed for cause before each tranche vests.

Key management personnel transactions concerning dividends and ordinary shares are on the same terms and conditions applicable to ordinary shareholders.

All Directors must have a commitment to good corporate governance. The primary role of the non-executive Directors is the protection and enhancement of sustainable shareholder value through:

- (a) ensuring the control and accountability framework is in place so that all significant issues relating to the operation and performance of the Company and its subsidiary entities are brought to the attention of the Board;
- (b) monitoring governance policies, practices and systems to ensure they are effective and appropriate; and
- (c) monitoring risk policies, practices and systems to ensure they are effective and appropriate.

The Directors agree the remuneration each Director receives (other than any Managing Director or Director who is a salaried officer), subject to the sum determined by the Company in general meeting. No option or bonus plans are in place for Directors other than those listed below.

Under ASX Listing Rule 10.17, the maximum fees payable to Directors may not be increased without prior approval from the Company at a general meeting. Directors will seek approval from time to time as deemed appropriate.

The Directors will be entitled to receive the following benefits:

- (a) the maximum total remuneration of the Directors of the Company (excluding the Managing Director) has been approved by shareholders at \$400,000 per annum to be divided amongst them in such proportions as they agree. Directors are not required to allocate the entire amount.
- (b) Paul Clitheroe is eligible to participate in the EDSP and received 4,000,000 shares divided into three equal tranches and a corresponding limited recourse loan on 9 December 2020, as approved by shareholders at the Annual General Meeting on 11 November 2020. The EDSP shares replaced the 4,000,000 LTIP shares previously issued. Paul's shares have no performance conditions. The first tranche is issued at 15 cents and vested immediately. The second tranche is issued at 20 cents and vested on 30 November 2021. The third tranche is issued at 30 cents and vested on 30 November 2022. The loan relating to each tranche is repayable 5 years after each tranche vests. The loan relating to the first tranche was extended by 3 years to 30 November 2028, as approved at the AGM on 20 November 2025.
- (c) Ron Hodge, as Managing Director, is eligible to participate in the EDSP and received 4,566,665 shares divided into three equal tranches and a corresponding limited recourse loan on 9 December 2020, as approved by shareholders at the Annual General Meeting on 11 November 2020. The EDSP shares replaced the 4,566,665 LTIP and ESOP shares previously issued. Ron's shares have no performance conditions. The first tranche is issued at 15 cents and vested immediately. The second tranche is issued at 20 cents and vested on 30 November 2021. The third tranche is issued at 30 cents and vested on 30 November 2022. On 8 December 2021 Ron received 210,000 EDSP shares at a price of 25c in lieu of cash as part of the Group's short-term incentive plan (STI) as approved by shareholders at the Annual General Meeting on 17 November 2021. The shares vested immediately. On 8 December 2022 Ron received 120,000 EDSP shares at a price of 34c in lieu of cash as part of the Group's short-term incentive plan (STI) as approved by shareholders at the Annual General Meeting on 23 November 2022. The shares vested immediately. On 6 December 2023 Ron received 166,667 EDSP shares at a price of 14.5c in lieu of cash as part of the Group's short-term incentive plan (STI) as approved by shareholders at the Annual General Meeting on 22 November 2023. The shares vested immediately. The loan relating to each tranche of shares is repayable 5 years after each tranche vests. The loan relating to the first tranche was extended by 3 years to 30 November 2028, as approved at the AGM on 20 November 2025.

The table below reflects results and measurements recommended by the Corporations Act for discussion of the relationship between company performance and remuneration.

	<u>2026</u>	<u>2025</u>	<u>2024</u>	<u>2023</u>	<u>2022</u>
Revenue (\$)	10,120,746	10,257,171	10,104,491	10,266,019	9,702,468
Total comprehensive profit/(loss) (\$)	(575,633)	200,380	(764,346)	(974,565)	(740,176)
Share price (\$)	0.140	0.100	0.100	0.170	0.240
Dividends declared and paid (\$)	-	-	-	-	-
Shares bought back on market	108,013	60,000	10,000	-	-

The Group pivoted strategy towards building and deriving revenue from funds management fees on its own products after The Hayne Royal Commission abolished commissions on funds management products from 1 January 2021. The table below shows the progress in growing funds management revenue whilst attempting to grow and maintain subscriptions revenue:

	<u>2026</u>	<u>2025</u>	<u>2024</u>	<u>2023</u>	<u>2022</u>
Management fees - funds (\$)	4,241,179	3,692,979	3,390,763	3,150,693	2,690,468
Performance fees - funds	2,446	669,492	233,236	160,557	-
Subscription revenue (\$)	4,616,394	4,522,614	4,806,519	5,375,493	5,278,786
Commissions on insurance (\$)	951,306	1,062,176	1,272,143	1,349,487	1,439,998

On 20 May 2026 a proposed sale of the Intelligent Investor Business, comprising the Intelligent Investor website and management rights to its four Intelligent Investor exchange traded funds (collectively Intelligent Investor) to Teaminvest Private Group Limited (TIP) (ASX:TIP) was announced. Total sale consideration is \$16 million less subscriptions in advance and other contractual liabilities associated with Intelligent Investor. Post transaction, InvestSMART will focus on the InvestSMART branded proprietary investor wealth platform, digital and personal investment advice and Professionally Managed Accounts.

The Group's remuneration policy is designed to offer a remuneration structure that aligns management incentives with the interests of shareholders and attracts and retains employees and Directors who have extensive experience in the financial services industry and are knowledgeable in investment management best practice. Remuneration is reviewed at least annually by the Nomination and Remuneration committee, which consists of non-executive directors.

Key management personnel may receive fixed remuneration as cash, shares through the Group's EDSP and cash or shares through the Group's short-term incentive plan (STI). Fixed remuneration is reviewed at least annually. The Group aims to position executives and staff at or near the median for comparable roles in a similar industry. Consideration is also given to capability, experience, performance and other elements of remuneration.

All staff and executives are entitled to participate in the STI scheme as part of their total remuneration subject to Group and employee specific indicators. The Group performance indicator is budgeted revenue for the financial year. The total STI pool is determined by the Group's relative performance against budget. The total value of the STI pool increases at a predetermined rate as outperformance against budget increases. Executives and employees receive an STI from this bonus pool where they achieve individual key performance indicators. The STI may be received in cash or shares, subject to restrictions of a cap on cash amount and availability of shares to be issued. The performance conditions were chosen to incorporate overall performance of the company against budget and individual qualitative and quantitative assessments. Ron Hodge, Nigel Poole, Alastair Davidson and Andrew Ward were eligible for and received cash bonuses under the STI in September 2025 after approval by the Nomination and Remuneration Committee. The amounts are disclosed in the remuneration tables and represent 100% of the bonus granted for the year. There are no service or performance criteria in future financial years in relation to bonuses granted and paid in September 2025. In addition to the performance criteria above the KMP were required to be employed for the full duration of the financial year. Where an employee is not employed for the full year that amount will be prorated. Zero % of the bonus was

forfeited by any KMP in the financial year. The percentage of remuneration that is performance based is the amount received as a bonus under the STI scheme. The amounts received as a percentage of total remuneration for each eligible KMP for the year ended 30 June 2026 is:

Ron Hodge	2.0% (2025: 2.2%)
Nigel Poole	1.7% (2025: 2.1%)
Alastair Davidson	1.5% (2025: 2.5%)
Andrew Ward	1.8% (2025: 2.1%)

The Group has linked performance with compensation in relation to the performance of the InvestSMART Group share price through the Group's Employee and Director Share Plan (EDSP). The EDSP is an equity-settled share-based payment to employees and Directors. A non-recourse loan is provided to participants to acquire the shares at the respective prices issued. The loans for EDSP shares on issue have not been repaid and are not included in fully paid ordinary share capital. On 9 December 2020 all shares issued under the company's previous equity-settled share-based payment plans, the Long-Term Incentive Plan (LTIP) and the Employee Share Ownership Plan (ESOP) were bought back and new shares issued under the new EDSP plan. The market price of InvestSMART Group on this date was 9.1 cents. A total of 31,424,614 EDSP shares are on issue at 30 June 2026. Refer to Note 15 of the Consolidated Financial Statements for a breakdown of the terms of each tranche on issue.

This concludes the Remuneration Report which has been audited.

Environmental regulation

The Group is not subject to any particular or significant environmental regulation under Australian Commonwealth or State Law.

Insurance of Directors

During the financial year, the Company has given indemnity and paid insurance premiums to insure Directors and officers against liabilities for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in the capacity of Directors or officers of the Company or subsidiaries, other than conduct involving a wilful breach of duty in relation to the Company or subsidiaries. Details of the nature of the liabilities covered and the amount of premiums paid have not been disclosed as disclosure is prohibited under the terms of the contract.

Indemnification of auditors

The company has not otherwise, during or since the end of the financial year, except to the extent permitted by law, indemnified or agreed to indemnify an auditor of the company or of any related body corporate against a liability incurred as such auditor.

Non-Audit Services

A network firm, BDO Services Pty Ltd, received \$34,755 for non-audit services (taxation services). The Directors are satisfied that the provision of non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act. No other non-audit services have been provided by the auditor or by another person on the auditor's behalf during the year. This statement has been made in accordance with advice provided by the Company's audit committee and has been endorsed by a resolution of that committee.

Proceedings on behalf of the Group

No proceedings have been brought or intervened in on behalf of the Group with leave of the Court under section 237 of the Corporations Act 2001.

Rounding of amounts

The Company is of a kind referred to in ASIC Legislative Instrument 2026/183, relating to the 'rounding off' of amounts in the Directors' report. Amounts in the Directors' report have been rounded off in accordance with the instrument to the nearest dollar.

Auditor's Independence Declaration

The auditor's independence declaration as required under section 307C of the Corporations Act 2001 for the year ended 30 June 2026 has been received and can be found immediately after this Directors' report.

Auditor

BDO Audit Pty Ltd continues in office in accordance with section 327 of Corporations Act 2001.

The annual directors' report is signed in accordance with a resolution of the Directors, pursuant to section 298(2)(a) of the Corporation Act 2001.

On behalf of the Directors



Paul Clitheroe

Chairman

Dated this 19th day of August 2026 at Sydney

DECLARATION OF INDEPENDENCE BY DANE PERUMAL TO THE DIRECTORS OF INVESTSMART GROUP LIMITED

As lead auditor of InvestSMART Group Limited for the year ended 30 June 2026, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of InvestSMART Group Limited and the entities it controlled during the period.

Dane Perumal

Director



BDO Audit Pty Ltd

Sydney

19 August 2026

Consolidated Statement of Comprehensive Income

	Notes	2026 \$	2025 \$
Management fees - funds		4,241,179	3,692,979
Performance fees - funds		2,446	669,492
Subscription income		4,616,394	4,522,614
Commission income - insurance		951,306	1,062,176
Other income	3	305,200	303,111
Net gain on financial instruments at fair value through profit and loss	4	4,221	6,799
Total Income		10,120,746	10,257,171
Accounting and administrative costs		732,009	757,174
Audit fees	22	216,357	195,604
Business insurance		305,585	321,697
Brokerage		181,098	39,538
Commission rebates		289,703	356,047
Directors' fees		244,110	228,288
Employee costs		5,847,886	5,468,510
Legal and statutory expenses		98,341	58,999
Marketing and advertising		660,849	623,139
Other expenses		371,917	403,266
Software and website costs		1,252,817	1,193,338
Depreciation and amortisation		178,926	440,202
Employee benefit expense	15	337,314	22,748
Total expenses		10,716,912	10,108,550
Profit/(loss) before income tax		(596,166)	148,621
Income tax benefit	7	20,533	51,759
Profit/(loss) for the year		(575,633)	200,380
Other comprehensive income, net of income tax		-	-
Total comprehensive profit/(loss) for the year		(575,633)	200,380
Basic earnings/(loss) per share (cents per share)	19	(0.52)	0.18
Diluted earnings/(loss) per share (cents per share)	19	(0.52)	0.14

The above Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

Consolidated Statement of Financial Position

		2026	2025
	Notes	\$	\$
ASSETS			
Cash and cash equivalents	18	7,782,876	8,297,543
Trade and other receivables	8	514,509	1,507,827
Prepayments and deposits		418,535	399,813
Financial assets at fair value through profit and loss	5	79,267	65,045
Loans receivable	6	53,615	288,158
Fixed assets, including software	11	52,490	50,793
Right of use asset	9	99,583	248,959
Deferred tax asset	7	361,555	313,215
Total assets		9,362,430	11,171,353
LIABILITIES			
Trade and other payables	12	625,749	925,594
Trail commissions to rebate		193,228	229,522
Subscriptions received in advance		2,709,060	4,167,111
Provisions	13	1,110,304	729,707
Lease liability	9	121,688	294,742
Deferred tax liability	7	90,047	62,240
Total liabilities		4,850,076	6,408,916
Net assets		4,512,354	4,762,437
EQUITY			
Issued capital	16	58,542,318	58,554,082
Employee Benefit reserve	15	11,410	26,872
Retained losses		(54,041,374)	(53,818,517)
Total equity		4,512,354	4,762,437

The above Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes.

Consolidated Statement of Changes in Equity

	Notes	Issued Capital \$	Retained losses \$	Employee Benefit Reserve \$	Total Equity \$
Balance at 30 June 2024		58,561,295	(56,448,498)	2,433,725	4,546,522
Comprehensive profit for the year		-	200,380	-	200,380
Employee benefit share reserve	15	-	-	22,748	22,748
Buyback of issued capital - on market	16	(7,213)	-	-	(7,213)
Transfer to retained losses		-	2,429,601	(2,429,601)	-
Balance at 30 June 2025		58,554,082	(53,818,517)	26,872	4,762,437
Comprehensive loss for the year		-	(575,633)	-	(575,633)
Employee benefit share reserve	15	-	-	337,314	337,314
Buyback of issued capital - on market	16	(11,764)	-	-	(11,764)
Transfer to retained losses		-	352,776	(352,776)	-
Balance at 30 June 2026		58,542,318	(54,041,374)	11,410	4,512,354

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.

Consolidated Statement of Cash Flows

		2026	2025
	Notes	\$	\$
Cash flows from operating activities			
Receipts from customers		9,354,552	10,161,877
Payments to suppliers and employees		(10,174,936)	(9,599,094)
Interest received	3	297,240	275,369
Net cash provided by operating activities	18(a)	(523,144)	838,152
Cash flows from investing activities			
Purchase of investments		(10,000)	(50,000)
Sale of investments		-	55,148
Issue of fundlater loans		(1,910,551)	(1,873,600)
Receipts from repayments of fundlater loans		250,915	663,751
Sale of fundlater loans		1,894,178	1,089,540
Purchase of fixed assets	11	(31,247)	(8,708)
Net cash used in investing activities		193,295	(123,869)
Cash flows from financing activities			
Principal payments for leases		(173,054)	(145,740)
Share buy-back	16	(11,764)	(7,213)
Net cash used in financing activities		(184,818)	(152,953)
Net increase/(decrease) in cash and cash equivalents		(514,667)	561,330
Cash and cash equivalents at beginning of the year		8,297,543	7,736,213
Cash and cash equivalents at the end of the year	18(b)	7,782,876	8,297,543

The above Consolidated Statement of Cash flows should be read in conjunction with the accompanying notes.

Notes to the Consolidated Financial Statements

1. Reporting Entity

InvestSMART Group Limited (the “**Company**”) is domiciled in Australia and is the parent entity of the group which includes the entities listed in Note 10 (the “**Group**”) and is a for profit company limited by shares incorporated in Australia whose shares are publicly traded on the Australian Securities Exchange. The consolidated financial statements of the Group are presented for the year ended 30 June 2026. The Group is primarily involved in operating businesses delivering financial services to retail investors in Australia, primarily in wealth and funds management.

The separate financial statements of the parent entity, InvestSMART Group Limited, have been presented within this financial report.

2. Summary of material accounting policy information

Basis of Preparation

This general purpose financial report has been prepared in accordance with Australian Accounting Standards, including Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions to which they apply. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The financial report has been prepared on an accruals basis, and is based on historical cost, with the exception of the valuation of financial assets as described below.

The financial statements were authorised for issue by the Directors on the date the Directors’ declaration was signed. The directors and shareholders have the power to amend these financial statements after issue.

The following material accounting policies have been adopted in the preparation and presentation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

Adoption of New and Revised Accounting Standards

The Group has adopted all of the new and revised standards and interpretations issued by the Australian Accounting Standards Board that are relevant to its operations and effective for the current reporting period. The adoption of these did not have a material impact on the financial statements of the Group.

Any other new, revised or amending Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

The AASB has issued AASB 18 Presentation and Disclosure in Financial Statements to improve how entities communicate in their financial statements, with a particular focus on information about financial performance in the statement of profit or loss. AASB 18 applies to annual reporting periods beginning on or after 1 January 2027. AASB 18 will replace AASB 101 Presentation of Financial Statements.

Based on the entity's assessment, it is expected that the first-time adoption of these amendments for the year ending 30 June 2028 will have a material impact on presentation and disclosure within the financial statements as follows:

- the presentation of the statement of comprehensive income to be amended such that transactions are classified as one of five categories – operating, investing, financing, income taxes, and discontinued operations.
- presentation and additional disclosure of certain management-defined performance measures utilised in communications with stakeholders by management.
- Disclosure of the nature of externally imposed capital requirements and how those requirements are incorporated into the management of capital.

Current versus non-current classification

The Group presents assets and liabilities in the Statement of Financial Position based on liquidity and not on a current versus non-current classification. The expected period of recovery or settlement of amounts are disclosed in the relevant notes.

Revenue Recognition

Revenue from contracts with customers

Under *AASB 15 Revenue from Contracts with Customers* an entity recognises revenue by applying the following steps:

Step 1: Identify the contract(s) with a customer

Step 2: Identify the performance obligations in the contract

Step 3: Determine the transaction price

Step 4: Allocate the transaction price to the performance obligations in the contract

Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

The Group derives revenue from retail customers in Australia. Contract duration is long-term except for subscription revenue which is typically between one month and one year.

The Group has a performance obligation to service customers who have purchased subscriptions in advance for the Intelligent Investor newsletter and recognises revenue when that subscription service has been delivered on a straight-line basis. Where a transfer of services has not occurred a contract liability is recognised for subscriptions in advance. During the year the Group recognised \$3,049,129 of revenue that was included in the opening balance of contract liabilities (2025: \$3,017,712).

Commission income is derived from trailing commissions on insurance products under a contract to distribute products to the InvestSMART client base. Commissions are recognised when the Group has satisfied its performance obligations, which occurs when control of the goods or services are transferred to the customer. When the performance obligation has been satisfied, the Group will recognise as revenue the amount of the transaction price that is allocated to the performance obligation after excluding any estimates of variable consideration that are constrained.

Management fees – funds are recognised based on net assets under management at the end of each day. Revenue is recognised as the performance obligation is satisfied. Performance fees - funds are recognised when the right to receive payment has been established. The Group's entitlement to a performance fee is dependent on outperformance of the Intelligent Investor Select Value Share Fund over the S&P ASX 200 Accumulation Index and the RBA cash rate over each 12-month period ending 30 June subject to a high-water mark. The high-water mark is the net asset value per Unit at the end of the most recent Calculation Period where there was an entitlement to a performance fee, less any intervening income or capital distribution.

Management and performance fees are variable consideration and are not recognised unless the Group assesses it is probable that a significant reversal in the cumulative amount of revenue will not occur. The performance fee measurement period is the year ending 30 June each year.

Investment and interest revenue

Fundlater fees are recognised in the Consolidated Statement of Comprehensive Income using the effective interest method. Fundlater clients are provided with a non-recourse, asset-backed loan repayable over a fixed period at fixed rate instalments. An effective interest method adjustment is calculated to recognise fees from the date a Fundlater loan is granted to the final instalment at the rate that discounts estimated future cash receipts.

Realised and unrealised gains on investments measured at fair value through profit and loss are recognised in the Statement of Comprehensive Income. Realised gains and losses are calculated as the difference between the consideration received and the fair value at the previous period end.

Dividends and distributions are recognised on the applicable ex-dividend date.

Interest income is recognised as it accrues using the effective interest method.

Other income

Other income is recognised when it is received or the right to receive payment is established.

Investments at Fair Value

The Group's investments are all measured at fair value in accordance with AASB 13: Fair Value Measurement.

The fair values of the Group's listed investments are determined from the amount quoted on the primary exchange of the country of domicile. If a listed investment is measured at fair value and has a bid price and an ask price, fair value is based on a price within the bid-ask spread that is most representative of fair value and allows the use of mid-market pricing or other pricing conventions that are used by market participants as a practical expedient for fair value measurement within a bid-ask spread.

Changes in the fair value of investments are recognised in the Statement of Comprehensive Income. Transaction costs directly attributable to the acquisition of the investments are expensed in the Statement of Comprehensive Income as incurred.

Loans receivable

Loans receivable consist of Fundlater loans. Fundlater clients are provided with a non-recourse loan repayable over a fixed period at fixed rate instalments consisting of principal and facility fee payments. At initial recognition loans are measured at fair value which is the transaction price.

Subsequently loans are measured at fair value through other comprehensive income (FVOCI) where loans are held within a business model whose objective is achieved by both collecting contractual flows and selling the assets. Loans are measured at amortised cost where loans are held solely to collect contractual cash flows of principal and facility fees. An effective interest method adjustment is calculated to recognise loans receivable at the rate that discounts estimated future cash receipts.

Loss allowances under FVOCI are determined using an allowance for expected credit losses (refer to the accounting policy for impairment of financial assets).

Fundlater fees are recognised in the Consolidated Statement of Comprehensive Income using the effective interest method.

When loans receivable at FVOCI are derecognised the cumulative gain or loss recognised in other comprehensive income is reclassified to Other Income in the Statement of Comprehensive Income. Loans receivable are derecognised only when the Group assess that it has transferred the contractual rights to receive cash flows for the asset and substantially all the risks and rewards of ownership of the loan have been transferred.

Principles of Consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of the Group as at 30 June 2026 and the results of all subsidiaries for the period from 1 July 2025 to 30 June 2026. Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary.

Subsidiaries are all entities (including special purpose entities) over which the Company has the power to govern the financial and operating policies, generally accompanying a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group, or when they are established.

Associates

An associate is an entity over which the Group exercises significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control of those policies. Investments in associates are accounted for using the equity method of accounting. The equity method is a method of accounting whereby the investment is initially recognised at cost and adjusted thereafter for the post-acquisition change in the investor's share of the investee's net assets. The investor's profit or loss includes its share of the investee's profit or loss and the investor's other comprehensive income includes its share of the investee's other comprehensive income. Dividends or distributions received or receivable from an associate reduce the carrying value of the investment. Where an associate was previously a controlled entity of the Group, the deemed cost for applying the equity method is the fair value on the date that the Group ceased to have a controlling interest.

Intercompany transactions and balances

Intercompany transactions, balances and unrealised gains on transactions between Group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

If the ownership interest in a jointly-controlled entity or an associate is reduced but joint control or significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to profit or loss where appropriate.

When the Group ceases to have control, joint control or significant influence, any retained interest in the entity is remeasured to its fair value with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, jointly controlled entity or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

Impairment of financial assets

The Group assesses at each reporting date an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

Under the general approach for credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables and contract assets, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. Trade receivables consist of commissions, funds management fees receivable and subscription fees due from merchants which are generally received in the month following recognition.

The Group considers a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Share-based Payments to Employees and Directors

Employees (including executive directors) of the Group may receive remuneration in the form of share-based payments, where employees render services as consideration for equity instruments (equity-settled transactions).

The cost of equity-settled transactions is determined by the fair value at the date when the grant is made or a grant is modified using an appropriate valuation model. The cost is recognised, together with a corresponding increase in other capital reserves in equity, over the period in which the performance and/or service conditions are fulfilled in the employee benefits reserve.

The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. This cost is reversed in the event that an employee forfeits any share-based payment, when leaving the Group or other circumstances.

The expense in the consolidated statement of comprehensive income for a period represents the movement in cumulative expense recognised as at the beginning and end of that period and is recognised in employee benefits expense.

Income Tax

The Group has formed a tax consolidated group and has executed tax-sharing agreements with each controlled entity. The head entity and the controlled entities in the tax consolidated group continue to account for their own current and deferred tax amounts. The Group has applied the Group allocation approach in determining

the appropriate amount of current taxes and deferred taxes to allocate to members of the tax consolidated group.

In addition to its own current and deferred tax amounts, the Group also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated group. The income tax expense (revenue) for the year comprises current income tax expense and deferred tax expense or benefit.

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities are measured at the amounts expected to be paid to the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year. Current and deferred income tax expense is charged or credited outside profit or loss when the tax relates to items that are recognised outside profit and loss. No deferred income tax is recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised. Unrecognised deferred tax assets are reassessed at each reporting date and are recognised only to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where: (a) a legally enforceable right of set-off exists; (b) the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective assets and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with bank and term deposits which are convertible to a known amount of cash within 3 months and subject to insignificant risk of changes in value.

Long service and Annual leave provisions

The Group does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period for long service leave which has qualified for utilisation and annual leave. However, the Group does not expect its long service leave benefits to be settled wholly within 12 months of each reporting date. The Group recognises a liability for long service leave measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method.

Expenses

The Group records all expenses on an accruals basis. This includes accounting, audit, legal and administrative fees, management fees, employee costs, marketing and advertising costs, director's fees, travel and accommodation expense, rent expenses, commission rebates, other expenses, market data costs, software and website costs.

Property, Plant and Equipment

All property, plant and equipment is carried at historical cost less accumulated depreciation and accumulated impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, when it is probable that the future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred. Depreciation on assets is calculated using the straight-line method to allocate their cost, net of residual value, over the estimated useful lives as follows:

Computer and office equipment	2-4 years
Network and production equipment	3-4 years
Leasehold improvements	shorter of the expected fitout life or lease term (approximately 3-5 years)

Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the Statement of Financial Position are shown inclusive of GST where the receivable or payable has been invoiced before year end. Cash flows are included in the Consolidated Statement of Cash Flows on a gross basis. The GST component of cash flows arising from financing activities which are recoverable from, or payable to the taxation authority, is presented as operating cash flows.

Earnings/loss per share

Basic earnings/loss per share is calculated by dividing profit/(loss) attributable to members of the Company by the weighted average number of ordinary shares outstanding during the year, adjusted for any bonus element. Diluted earnings/(loss) per share is calculated by dividing profit attributable to members of the Company by the total number of ordinary shares that would be outstanding if all the EDSP shares had vested.

Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Functional and presentation currency

The functional and presentation currency of the Group is Australian dollars.

Leases

At the commencement of a contract, the Group assesses whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. For identified leases the Group recognises a right-of-use asset and a lease liability at the lease commencement date. No assets or liabilities are recognised if the lease is short term (less than 12 months) or of low value.

Assets and liabilities arising from a lease are initially measured on a present value basis. The measurement includes non-cancellable lease payments (including inflation-linked payments) and includes payments to be made in optional periods if the lessee is reasonably certain to exercise an option to extend the lease. Interest expense on the lease liability and depreciation expense (using the straight-line method) on the right-of-use asset is recognised in the statement of profit or loss.

Comparatives

Where necessary, comparative information has been reclassified to be consistent with the current reporting period.

Rounding of amounts

The amounts in the consolidated financial statements and Directors' Report have been rounded to the nearest dollar under the option available to the Company under ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2026/183.

Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The Group has not recognised deferred tax assets relating to carried forward realised capital and revenue losses on the basis that it does not expect to derive sufficient future capital gains to utilise the current losses within a 3 to 5-year time period.

The weighted average lessee's incremental borrowing rate applied to lease liabilities recognised in the statement of financial position at the date of initial application is 4.8%. Refer to Note 9 for further information.

The Eureka Asset-Backed Loan Fund (EABL) purchases loans from the Group on a regular basis. The Group may be required to repurchase Fundlater loans at fair value where they are delinquent within one month of sale to EABL. Refer to Note 6 for further information.

An employee benefit expense is recorded in the statement of comprehensive income to recognise the effects of unvested employee and director share plan (EDSP) shares granted and the modification of the terms under which EDSP tranche 1 shares were granted. Refer to note 15 for further information.

On 20 May 2026 a proposed sale of the Intelligent Investor Business, comprising the Intelligent Investor website and management rights to its four Intelligent Investor exchange traded funds (collectively Intelligent Investor) to Teaminvest Private Group Limited (TIP)(ASX:TIP) was announced. The Group has assessed that held-for-sale and discontinued operation classification under AASB 5 is not supportable as the sale is not considered highly probable at 30 June 2026 based on the criteria in AASB 5. A number of conditions precedent to the sale remain on foot at 30 June 2026. Refer to Note 25 - Events occurring after reporting date for further information.

3. Other income

	2026	2025
	\$	\$
Education - Bootcamp	3,334	9,467
Fundlater Fees	4,626	18,275
Interest	297,240	275,369
	<u>305,200</u>	<u>303,111</u>

4. Change in fair value of financial assets at fair value through profit and loss

	2026	2025
	\$	\$
Net realised gain on investments	-	2,383
Net unrealised gain on investments	4,221	4,416
	<u>4,221</u>	<u>6,799</u>

5. Financial assets held at fair value

	2026	2025
	\$	\$
Investments in Professionally Managed Accounts	<u>79,267</u>	<u>65,045</u>

Further information on the fair value determination and the risk exposures of financial assets held at fair value is provided in Note 14.

6. Loans receivable

	2026	2025
	\$	\$
Loans receivable	<u>53,615</u>	<u>288,158</u>

Loans receivable consists of Fundlater loans. Subject to a minimum investment of \$4,000 a client will receive a non-recourse loan of up to \$6,000 to fund a new Professionally Managed Account (minimum investment is \$10,000). Professionally Managed Accounts is a scheme issued by InvestSMART Funds Management Ltd. A \$6,000 loan is repayable over 20 equal monthly instalments of \$325 each. The \$325 payments are split into \$300 for principal repayment and \$25 for the administration fee.

Loans receivable are measured at fair value through other comprehensive income (FVOCI) at 30 June 2026 as the loans are held to collect contractual flows and sell the assets. The Eureka Asset-Backed Loan Fund (EABL) purchases loans from the Group on a regular basis. EABL is issued by InvestSMART Funds Management Limited. The fair value of the loans which were sold to EABL that the Group has derecognised and has continuing involvement in is \$863,125 at 30 June 2026.

The Group may be required to repurchase Fundlater loans where they are delinquent within one month of sale to EABL. The fair value at 30 June 2026 of loans that were sold within one month of 30 June 2026 is \$60,711 (2025: \$89,250). This amount represents the Group's maximum exposure to loss from its continuing involvement in derecognised loans and the undiscounted cash flows that would be required to repurchase the loans. The amount was determined by summing all loans that were sold within one month of 30 June 2026. The maturity of the undiscounted cash flows that would be required to repurchase the derecognised loans is less than 1 month from 30 June 2026.

The greatest amount of transfers of loans that took place during the reporting period is loans with a fair value of \$211,453 transferred in November 2025.

The Group assesses at each reporting date an allowance for expected credit losses (ECLs). The allowance for ECLs at origination and at 30 June 2026 is assessed as zero. The equity within client's accounts (the \$4,000 deposit and subsequent principal repayments) is considered adequate to cover outstanding payments if a client closes their account. Based on a range of possible outcomes the probability that a clients account will be closed with insufficient equity to cover outstanding repayments is remote.

The \$25 administration fee is recognised in the Consolidated Statement of Profit and Loss under Other Income and within Other Income as Fundlater Fees (Refer Note 3). The \$25 administration fee is adjusted for the requirements of AASB 9 to be recognised under the effective interest method.

7. Income tax

(a) Income tax benefit recognised in the Statement of Comprehensive Income

	2026	2025
	\$	\$
The components of income tax benefit:		
Current income tax expense	-	-
Deferred tax income relating to the origination and reversal of temporary differences	20,533	51,759
Total income tax benefit	<u>20,533</u>	<u>51,759</u>

(b) Income tax benefit

A reconciliation of income tax expense/benefit applicable to accounting profit before income tax at the statutory income tax rate to income tax benefit at the entity's effective income tax rate for the years ended 30 June 2026 and 30 June 2025 is as follows:

	2026	2025
	\$	\$
Prima facie income tax benefit/(expense) calculated at 25% on profit and loss	149,042	(37,155)
Add/(Less) tax effect of:		
Expenditure not deductible in current year	(97,483)	(10,898)
Income not taxable	1,055	1,700
Losses carried forward recognised/(not recognised)	(31,681)	5,126
Utilisation of prior period losses	-	92,965
Adjustments for prior years	(400)	21
Income tax benefit	<u>20,533</u>	<u>51,759</u>

(c) Deferred tax assets and liabilities

Deferred tax assets

The deferred tax asset balance comprises temporary differences recognised as follows:

	2026	2025
	\$	\$
Accruals and provisions not deductible in this period	323,995	233,354
Lease liability	30,422	73,686
Deductible capital expenditure	7,138	1,049
Tax losses carried forward	-	5,126
Closing balance	<u>361,555</u>	<u>313,215</u>
Movements in deferred tax assets		
Opening balance	313,215	363,944
Benefit/(charge) in the income statement	<u>48,340</u>	<u>(50,729)</u>
	<u>361,555</u>	<u>313,215</u>

Deferred tax liabilities

The deferred tax liability balance comprises temporary differences recognised as follows:

	2026	2025
	\$	\$
Prepayments deducted in this period	65,151	-
Right-of-use assets	24,896	62,240
	<u>90,047</u>	<u>62,240</u>
Movements in deferred tax liabilities		
Opening balance	62,240	164,706
Benefit in the income statement	27,807	(102,466)
	<u>90,047</u>	<u>62,240</u>

A tax rate of 25% was applied for the year ending 30 June 2026 as the Group is classified as a small business for tax purposes. The Group expects to continue to be classified as a small business for tax purposes.

The Group has not recognised deferred tax assets relating to realised tax losses as it is not considered probable that future taxable profit will be available against which the unused tax losses can be utilised. The potential deferred tax asset that could be realised at 30 June 2026 is \$3,955,803 (2025: \$3,940,965), of which \$3,915,729 is realised capital losses (2025: \$3,916,228)

8. Trade and other receivables

	2026	2025
	\$	\$
Trade receivables	<u>514,509</u>	<u>1,507,827</u>

Trade receivables are expected to be settled wholly within 12 months. Refer to note 14(i) for further information.

9. Leases

The weighted average lessee's incremental borrowing rate applied to lease liabilities recognised in the statement of financial position at the date of initial application is 4.8%. Leases recognised as right-of-use assets and lease liabilities consist of office premises.

The total cash outflow for lease payments for leases recognised as right of use assets for the year ended 30 June 2026 is \$183,152 (2025: \$173,564). The interest expense on lease liabilities for the year ended 30 June 2026 is \$10,098 (2025: \$18,304).

Right-of-use assets	2026	2025
	\$	\$
Balance at the beginning of the year	248,959	398,335
Depreciation charge	149,376	149,376
Balance at the end of the year	<u>99,583</u>	<u>248,959</u>
Number of right-of-use assets leased at year end	1	1
Range of remaining term	0.7 years	1.7 years
Average remaining lease term	0.7 years	1.7 years
Number of leases with extension options	Nil	Nil
Number of short-term leases at year end	Nil	1
Expense for short-term leases	33,206	31,664

Lease liabilities

Maturity analysis of lease liability	2026	2025
	\$	\$
Up to 12 months	121,688	173,053
Between 1 and 5 years	-	121,689
Total	<u>121,688</u>	<u>294,742</u>

10. Controlled entities and investments in associates**(a) Controlled entities**

The company exercised control over the below entities during the period:

	% owned at	
	30-Jun-26	30-Jun-25
Intelligent Investor Holdings Pty Ltd	100%	100%
The Intelligent Investor Distribution Pty Ltd	100%	100%
InvestSMART Financial Services Pty Ltd	100%	100%
InvestSMART Funds Management Ltd	100%	100%
InvestSMART Advice Pty Ltd	100%	100%
InvestSMART Cashback Pty Ltd	100%	100%
InvestSMART Insurance Pty Ltd	100%	100%
van Eyk Group Holdings Pty Ltd	100%	100%
Eureka Report Pty Ltd	100%	100%
InvestSMART SMSF Services Pty Ltd	100%	100%

(b) Investments in associates

InvestSMART Funds Management Ltd is the Responsible Entity and issuer of Professionally Managed Accounts and is deemed to have significant influence over the financial and operating policy decisions of the fund. The fund is domiciled and has its principal place of business in Australia. The Group's ownership in the fund was classified as an investment in associate and accounted for using the equity method. The Group holds 3 units in the fund and has a unitholding of 0.09% of Professionally Managed Accounts at 30 June 2026 (2025: 2 units, 0.06%).

Summarised financial information for all associates:

	2026	2025
	\$	\$
Aggregate carrying amount	3	2
Aggregate profit/(loss) from continuing operations	-	-
Aggregate total comprehensive income	<u>-</u>	<u>-</u>

11. Fixed assets

	Plant and equipment	Software	Total
	\$	\$	\$
Cost at 30 June 2024	314,066	115,235	429,301
Additions	8,706	-	8,706
Cost at 30 June 2025	322,772	115,235	438,007
Additions	31,247	-	31,247
Disposals	20,764	-	20,764
Cost at 30 June 2026	333,255	115,235	448,490
Accumulated depreciation at 30 June 2024	241,644	115,235	356,879
Depreciation charge for the period	30,335	-	30,335
Accumulated depreciation at 30 June 2025	271,979	115,235	387,214
Depreciation charge for the period	29,550	-	29,550
Disposals	20,764	-	20,764
Accumulated depreciation at 30 June 2026	280,765	115,235	396,000
Net book value at 30 June 2025	50,793	-	50,793
Net book value at 30 June 2026	52,490	-	52,490

12. Trade and other payables

	2026	2025
	\$	\$
Trade payables and accruals	498,127	583,461
PAYG and superannuation	-	41,018
GST	127,622	301,115
	625,749	925,594

Trade payables are non-interest bearing and unsecured. Payment duration is disclosed in Note 14.

13. Provisions

	2026	2025
	\$	\$
Annual leave	325,918	235,233
Long service leave	607,703	459,670
Short-term incentive plan	141,879	-
Other	34,804	34,804
	1,110,304	729,707

Expected payment duration is disclosed in Note 14.

14. Financial risk management

The Group's financial instruments consist mainly of deposits with banks, accounts receivable and accounts payable.

AASB 7 Financial Instruments: Disclosures identifies three types of risk associated with financial instruments (i.e. the Group's investments, receivables and payables).

(i) Credit risk

AASB 7 defines this as the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the statement of financial position and notes to the financial statements. There are no other material amounts of collateral held as security at 30 June 2026.

Receivables are non-interest bearing and unsecured and will be received within 3 months. The credit risk exposure of the Group in relation to receivables is the carrying amount. The credit risk exposure of the Group in relation to cash is the carrying amount and any accrued unpaid interest. Cash investments are held with a number of banks all of which are rated AA- by Standard and Poor's. None of these assets are over-due or considered to be impaired.

(ii) Liquidity risk

AASB 7 defines this as the risk that an entity will encounter difficulty in meeting obligations associated with liabilities. Senior management monitors the Group's cash-flow requirements daily taking into account upcoming dividends, tax payments and investment activity.

The Group's inward cash-flows depend upon the level of funds management fees, subscription revenue and commissions received. If these decrease by a material amount, the Group will amend its outward cash-flows accordingly. As the Group's major cash outflows are the cost of employees and rebates of trail commissions, the level of both of these is managed by the Board and senior management. The tangible assets of the Group are largely in the form of cash and short-term receivables.

The table below analyses the Group's non-derivative liabilities in relevant maturity groupings based on the remaining period to the earliest possible contractual maturity date at the year-end date. The amounts in the table below are contractual undiscounted cash flows, except for subscriptions in advance which represent the undiscounted value of subscription services to be delivered.

	On- demand	Less than 3 months	3 to 12 months	1 to 5 years	Total
	\$	\$	\$	\$	\$
At 30 June 2026:					
Undiscounted cash flows					
Trade and other payables	-	484,775	127,447	13,527	625,749
Trail commissions due to customers	-	73,519	119,709	-	193,228
Lease liabilities	-	47,425	79,042	-	126,467
Provisions	-	897,370	90,682	122,252	1,110,304
	-	1,503,089	416,880	135,779	2,055,748
Undiscounted services to be delivered					
Subscriptions received in advance	-	964,066	1,530,195	214,799	2,709,060
At 30 June 2025:					
Undiscounted cash flows					
Trade and other payables	-	768,858	143,209	13,527	925,594
Trail commissions due to customers	-	96,404	133,118	-	229,522
Lease liabilities	-	44,969	138,183	126,468	309,620
Provisions	-	508,816	131,384	89,507	729,707
	-	1,419,047	545,894	229,502	2,194,443
Undiscounted services to be delivered					
Subscriptions received in advance	-	983,956	2,065,173	1,117,982	4,167,111

(iii) Market risk

AASB 7 defines market risk as the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Movements in the ASX All Ords have been used to calculate a “reasonably possible” change in market prices as the data is readily observable.

A general fall in market prices of 7.5 per cent and 15 per cent would lead to a reduction in the Group's equity and increase the reported loss by \$5,945 and \$11,890 respectively (2025: \$4,878 and \$9,787 respectively). The sensitivity analysis assumes all investments have a delta of 1 and are spread evenly across all investments.

The Group is not directly exposed to currency risk as all its operations are conducted in Australian dollars. The Group is engaged in activities conducted solely in Australia.

Interest rate risk

The Group's cash balances and term deposits expose it to risks associated with the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows.

Sensitivity analysis - interest rate risk

An increase of 75 basis points in interest rates at year end would have increased the Group's profit by \$62,833 (2025: \$53,158). A decrease of 75 basis points would have an equal but opposite effect.

At 30 June 2026, the Group's exposure to interest rate risk and the effective weighted average interest rate for each class of financial asset and liability is set out in the table below:

	Weighted average interest rate	Floating interest rate	Non- interest bearing	Total
	(% pa)	\$	\$	\$
Financial assets				
Cash assets	3.6%	7,159,762	623,114	7,782,876
Trade and other receivables		-	514,509	514,509
Prepayments and deposits		-	418,535	418,535
Loans receivable		-	53,615	53,615
Financial assets at fair value through profit and loss		-	79,267	79,267
		<u>7,159,762</u>	<u>1,689,040</u>	<u>8,848,802</u>
Financial liabilities				
Trade and other payables		-	625,749	625,749
Trail commissions rebate due to customers		-	193,228	193,228
Lease liabilities		-	121,688	121,688
		<u>-</u>	<u>940,665</u>	<u>940,665</u>

At 30 June 2025, the Group's exposure to interest rate risk and the effective weighted average interest rate for each class of asset and liability is set out in the table below:

	Weighted average interest rate	Floating interest rate	Non- interest bearing	Total
	(% pa)	\$	\$	\$
Financial assets				
Cash assets	3.2%	7,143,131	1,154,412	8,297,543
Trade and other receivables		-	1,507,827	1,507,827
Prepayments and deposits		-	399,813	399,813
Loans receivable		-	288,158	288,158
Financial assets at fair value through profit and loss		-	65,045	65,045
		<u>7,143,131</u>	<u>3,415,255</u>	<u>10,558,386</u>
Financial liabilities				
Trade and other payables		-	925,594	925,594
Trail commissions rebate due to customers		-	229,522	229,522
Lease liabilities		-	294,742	294,742
		<u>-</u>	<u>1,449,858</u>	<u>1,449,858</u>

Fair value hierarchy

AASB 13 requires the Group to classify fair value measurements using a fair value hierarchy that reflects the subjectivity of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 - Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 - Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

The level in the fair value hierarchy within which the fair value measurement is categorised in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. For this purpose, the significance of an input is assessed against the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a level 3 measurement. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgement, considering factors specific to the asset or liability.

The determination of what constitutes 'observable' requires significant judgement by the Directors. The Directors consider observable data to be that market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

The table below sets out the Group's financial assets and liabilities (by class) measured at fair value according to the fair value hierarchy at 30 June 2026. Financial assets are separated between those classified as Fair Value through Profit and Loss (FVTPL) and those classified as Fair Value through Other Comprehensive Income according to AASB 9.

	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
At 30 June 2026				
Financial assets held at FVTPL				
Investment in Professionally Managed Account	<u>79,267</u>	<u>-</u>	<u>-</u>	<u>79,267</u>
Financial assets held at FVOCI				
Loans receivable	<u>-</u>	<u>53,615</u>	<u>-</u>	<u>53,615</u>
At 30 June 2025				
Financial assets held at FVTPL				
Investment in Professionally Managed Account	<u>65,045</u>	<u>-</u>	<u>-</u>	<u>65,045</u>
Financial assets held at FVOCI				
Loans receivable	<u>-</u>	<u>288,158</u>	<u>-</u>	<u>288,158</u>

During the reporting period ending 30 June 2026 there were no transfers between Level 1 and Level 2 fair value measurements.

Financial instruments whose values are based on quoted market prices in active markets, and therefore classified within level 1, include active listed equities, certain unlisted unit trusts and exchange traded derivatives.

Investments classified within level 2 have inputs based on quoted and unquoted prices. Loans receivable are classified within level 2. The loans are valued using a discounted cash flow approach which reflects the terms of the instrument and the timing of cash flows. The rate used to discount future cash flow is derived from observable data for similar loans.

15. Employee benefit reserve

Employee benefit shares are issued under the Employee and Director Share Plan (EDSP). The majority of EDSP shares (EDSP tranches 1, 2 and 3) were approved at the company's AGM on 11 November 2020, replacing the Long-Term Incentive Plan and Employee Share Option Plan.

The number of shares outstanding and employee benefit reserve at the beginning and the end of the year ended 30 June 2026 is as follows:

For the year ended 30 June	2026		2025	
	Shares	\$	Shares	\$
Balance at the beginning of the year	32,237,947	26,872	31,787,947	2,433,725
EDSP shares granted	-	-	450,000	-
EDSP shares cancelled	(813,333)	-	-	-
Transfer to retained losses	-	(352,776)	-	(2,429,601)
Employee benefit expense for the year	-	337,314	-	22,748
Balance at the end of the year	<u>31,424,614</u>	<u>11,410</u>	<u>32,237,947</u>	<u>26,872</u>

The value of all EDSP shares that have vested was transferred to retained income during the year.

The terms of each tranche of EDSP on issue at year end are:

Type	Issue date	Issue price	Vesting date	Maturity date	Shares
EDSP1	9/12/2020	\$0.15	9/12/2020	30/11/2028	8,471,666
EDSP2	9/12/2020	\$0.20	9/12/2021	30/11/2026	9,149,999
EDSP3	9/12/2020	\$0.30	9/12/2022	30/11/2027	9,116,666
EDSP4	^	\$0.25	1/09/2021	1/09/2026	910,000
EDSP5	^^	\$0.34	^^	^^	575,000
EDSP6	16/03/2023	\$0.45	16/03/2025	16/03/2029	430,000
EDSP7	16/03/2023	\$0.60	16/03/2025	16/03/2030	430,000
EDSP8	16/03/2023	\$0.75	16/03/2026	16/03/2031	430,000
EDSP9	^^^	\$0.145	^^^	^^^	961,283
EDSP10	19/09/2023	\$0.265	19/09/2025	19/09/2029	166,666
EDSP11	19/09/2023	\$0.33	19/09/2025	19/09/2030	166,667
EDSP12	19/09/2023	\$0.40	19/09/2026	19/09/2031	166,667
EDSP13	15/05/2025	\$0.265	15/05/2026	15/05/2031	150,000
EDSP14	15/05/2025	\$0.33	15/05/2027	15/05/2032	150,000
EDSP15	15/05/2025	\$0.40	15/05/2028	15/05/2033	150,000
					<u>31,424,614</u>

^700,000 EDSP4 shares were issued to employees on 1 September 2021 in lieu of a cash bonus. 210,000 shares were issued to Ron Hodge in lieu of a cash bonus on 8 December 2021 as approved at the company's AGM on 17 November 2021.

^^455,000 EDSP5 shares were issued to employees on 21 September 2022 in lieu of a cash bonus and mature on 21 September 2027. 120,000 shares were issued to Ron Hodge in lieu of a cash bonus on 8 December 2022 as approved at the company's AGM on 22 November 2022. Ron's shares mature on 8 December 2027. All EDSP5 shares granted vested immediately.

^^^794,616 EDSP9 shares were issued to employees on 4 September 2023 in lieu of a cash bonus and mature on 4 September 2028. 166,667 shares were issued to Ron Hodge in lieu of a cash bonus on 6 December 2023 as approved at the company's AGM on 22 November 2022. Ron's shares mature on 6 December 2028. All EDSP9 shares granted vested immediately.

No new EDSP securities were issued during the year. The value of all EDSP shares that have vested was transferred to retained income during the year. The loans related to tranche 1 EDSP shares granted to current employees was extended from 30 November 2025 to 30 November 2028.

A non-recourse loan is provided to participants to acquire the shares at the respective prices issued. The loans for EDSP shares on issue have not been repaid and are not included in fully paid ordinary share capital.

Loans for EDSP shares include 4,000,000 shares issued to Paul Clitheroe (Chairman), 5,063,332 shares issued to Ron Hodge (Managing Director/member of Key Management Personnel), 4,839,999 shares issued to Alastair Davidson (member of Key Management Personnel), 4,466,666 shares issued to Nigel Poole (member of Key Management Personnel) and 1,803,333 shares issued to Andrew Ward (member of Key Management Personnel).

Included in the extension of the loans relating to tranche 1 EDSP shares are EDSP shares granted to key management personnel as follows:

Paul Clitheroe	1,333,333 shares. Approved at the AGM on 20 November 2025
Ron Hodge	1,522,222 shares. Approved at the AGM on 20 November 2025
Nigel Poole	1,488,888 shares
Alastair Davidson	1,488,888 shares
Andrew Ward	300,000 shares

The fair value at grant date of the modified EDSP shares is determined using a Binomial model. The inputs used include:

- the share price at grant date
- vesting price
- vesting period
- expected volatility (55%)
- expected dividends (1% yield)
- risk free interest rate (3.73%)
- expected life of the option

Expected volatility is based on historic volatility and the implied volatility of comparable exchange traded options. The cost of the EDSP shares is recognised over the applicable vesting period through the statement of comprehensive income.

The cost of EDSP shares issued are amortised over the applicable vesting period through the statement of comprehensive income.

16. Issued capital

	2026		2025	
	Shares	\$	Shares	\$
Fully paid ordinary share capital				
Balance at the beginning of the year	110,822,537	58,554,082	110,822,537	58,561,295
On-market share buyback	(108,013)	(11,764)	(60,000)	(7,213)
Balance at the end of the year	110,714,524	58,542,318	110,822,537	58,554,082

An additional 31,424,614 shares are issued, as part of the EDSP detailed in Note 15 and the Directors Report. The shares have a non-recourse loan outstanding.

Under the EDSP, the director or employee can repay the loan by forfeiting the shares issued under the plan. The shares vest after certain time periods and may be forfeited prior to the loan repayment date and have therefore not been included in the issued share capital total.

All shares have no par value.

(a) Terms and conditions

The Company has ordinary shares on issue. Holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at shareholder meetings.

(b) Capital Management

The Group's policy is to maintain a strong capital base so as to maintain investor and market confidence. To achieve this the Directors monitor the monthly performance of the operating entities, the Group's management expenses, and share price movements. Capital relates to equity attributable to investors. The Group maintains liquid capital to meet its responsibilities as a responsible entity.

The primary objective of the Group's capital management is to ensure that it maintains healthy capital ratios to support its business and maximise shareholder value. The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust any dividend payment to investors, capital returns or issue new shares. No changes were made in the objectives, policies or processes for managing capital during the years ended 30 June 2026 and 30 June 2025.

17. Related party information

Aggregate remuneration paid to Directors and other key management personnel (KMP) by the Group in connection with the management of the affairs of the Group were:

	Short-term Employee Benefit Cash Salary & Fees \$	Employment Benefit Superannuation \$	Accrued Annual Leave \$	Accrued Long Service Leave \$	Employee Share Benefit \$	Total \$
2026	1,223,781	129,409	12,851	21,034	235,833	1,622,908
2025	1,234,957	131,490	18,500	(13,950)	7,290	1,378,285

Detailed remuneration disclosures are provided in the remuneration report contained in the Directors' Report.

The Directors' remuneration excludes insurance premiums paid and payable by the Group in respect of Directors' liability insurance. Apart from the details disclosed in this note and the Directors' Report, no key management personnel have entered into a material contract with the Group during the financial year.

The Directors of InvestSMART Group Limited are responsible for determining and reviewing compensation arrangements for the Managing Director and key management personnel. The Directors also assess the appropriateness of the nature and amount of emoluments of each Director on a periodic basis by reference to workload and market conditions. The overall objective is to ensure maximum stakeholder benefit from the retention of a high-quality board whilst constraining costs.

Fundlater loan amounts outstanding to Directors at the beginning and end of the reporting period are:

	Balance at 30 June 2025 (\$)	New Loans \$	Repayments made \$	Fees charged \$	Balance at 30 June 2026 (\$)
Paul Clitheroe	-	6,000	(1,300)	100	4,800
Effie Zahos	5,400	-	(3,900)	300	1,800
Ron Hodge	275	6,000	(3,595)	300	2,980
Total	5,675	12,000	(8,795)	700	9,580

The Fundlater loans are held by Eureka Asset-Backed Loan Fund, a Fund issued by InvestSMART Funds Management Limited. The loans are issued at arms-length on the same terms as are made to an unrelated person.

Eureka Asset-Backed Loan Fund commenced operations on 6 April 2022. The assets of the Fund consist of Fundlater loans receivable at 30 June 2026. During the year Eureka Asset-Backed Loan Fund purchased loans of \$1,894,178 (2025: \$1,089,540) from InvestSMART Financial Services Pty Ltd at fair value. The Group may be required to repurchase Fundlater loans where they are delinquent within one month of sale to EABL. Refer to Note 6 and Note 20 for further disclosure.

Investments in associates are disclosed in Note 10 (b). The Group owned 3 units in Professionally Managed Accounts, a scheme issued by InvestSMART Funds Management Limited, at 30 June 2026 (2025: 2 units). The Group received management fees from managed investment schemes classified as investments in associates of \$1,307,213 for the year ended 30 June 2026 (2025: \$803,279). The Group held receivables for management fees from managed investment schemes classified as investments in associates at 30 June 2026 of \$128,427 (2025: \$106,490).

18. Statement of Cash Flows

(a) Reconciliation of net profit from ordinary activities after income tax to net cash used in operating activities

	2026	2025
	\$	\$
Profit/(Loss) for the year	(575,633)	200,380
Adjustments to reconcile profit after tax to net cash flows:		
Net (loss) on financial instruments at fair value through profit and loss	(4,221)	(6,799)
Employee benefit expense	337,314	22,748
Depreciation and amortisation	178,926	440,202
(Increase)/decrease in deferred tax asset	(48,340)	50,729
Increase/(decrease) in deferred tax liability	27,807	(102,466)
Change in operating assets and liabilities:		
(Increase)/decrease in trade and other receivables	993,318	(471,117)
(Increase)/decrease in prepayments	(18,722)	28,251
Increase/(decrease) in subscriptions received in advance	(1,458,051)	657,969
Increase in trade and other payables	44,458	18,255
Net cash provided by/(used in) operating activities	<u>(523,144)</u>	<u>838,152</u>

(b) Cash at the end of the financial year as shown in the Statement of Cash Flows is reconciled to the related items in the statement of financial position as follows:

	2026	2025
	\$	\$
Cash at bank	<u>7,782,876</u>	<u>8,297,543</u>

The credit risk exposure of the group in relation to cash is the carrying amount and any accrued unpaid interest. Cash investments are held with a number of banks all of which are rated AA- by Standard and Poor's.

19. Earnings/(loss) per share

	2026	2025
	cents	cents
Basic earnings/(loss) per share (cents per share)	<u>(0.52)</u>	<u>0.18</u>
Diluted earnings per share (cents per share)	<u>(0.52)</u>	<u>0.14</u>
Earnings/(loss) as per Statement of Consolidated Income	<u>(575,633)</u>	<u>200,380</u>
Weighted average number of ordinary shares outstanding during the year used in calculating basic earnings per share	<u>110,758,285</u>	<u>110,558,432</u>
Weighted average number of ordinary shares outstanding during the year used in calculating diluted earnings per share if all EDSP shares vest and non-recourse loans are repaid	<u>142,438,186</u>	<u>142,281,931</u>

As the Group was in a loss position in 2026 share based incentive plans do not affect the diluted earnings per share calculation as potential ordinary shares shall be treated as dilutive when their conversion to ordinary shares would decrease earnings per share or increase loss per share from continuing operations.

20. Contingent liabilities and commitments

At 30 June 2026 the Group has the following contingent liabilities:

	2026	2025
	\$	\$
Guarantees for office rentals	63,006	63,006
Guarantees for intermediary facilities	150,000	150,000
	<u>213,006</u>	<u>213,006</u>

InvestSMART Financial Services Pty Ltd, a subsidiary of InvestSMART Group Ltd, may be required to repurchase Fundlater loans where they are delinquent within one month of sale to Eureka Asset-Backed Loan Fund (EABL). Since the inception of EABL zero loans have been repurchased. The estimate of reimbursement of loans purchased at 30 June 2026 is \$nil. Loans sold to EABL within one month of 30 June 2026 total \$60,711 (2025: \$89,250). Any reimbursement would result in a repurchase of the loan at fair value and closure of the loan account if repayment terms are not met. The provision for expected credit losses for Fundlater loans has been assessed as \$nil.

21. Franking Account

	2026	2025
	\$	\$
Opening balance of franking account	2,527,551	2,527,389
Adjustment for franking credits received in prior years	53	162
Adjusted franking account balance	<u>2,527,604</u>	<u>2,527,551</u>

22. Auditors remuneration

BDO Audit Pty Ltd received \$216,357 for audit and review fees (2025: \$195,604).

Audit and review fees include fees for:

- Auditing and reviewing the statutory financial report of the parent entity covering the group.
- Auditing the statutory financial report of Australian Financial Services Licensees which are controlled entities.
- Assurance services required by legislation to be provided by the auditor (reporting to ASIC for the purposes of Form FS 71 for AFS licensees).
- Auditing and reviewing schemes issued by InvestSMART Funds Management Limited.
- Audit of compliance plans of schemes issued by InvestSMART Funds Management Limited.
- Technology levy and disbursements.

Fees for other services performed by audit and network firms:

	2026	2025
	\$	\$
BDO Services Pty Ltd - taxation services	<u>34,755</u>	<u>30,257</u>

The nature of taxation services in the current year comprises review and lodgement of income tax returns for the Group and schemes issued by InvestSMART Funds Management Limited.

23. Parent entity information

	2026	2025
	\$	\$
Statement of Financial Position		
Assets		
Current assets	66,365	65,415
Non-current assets	5,746,904	5,758,667
Total Assets	5,813,269	5,824,082
Liabilities		
Current liabilities	-	-
Total Liabilities	-	-
Net Assets	5,813,269	5,824,082
Equity		
Contributed Equity	58,542,318	58,554,081
Employee benefit reserve	11,410	26,872
Retained earnings	(52,740,458)	(52,756,871)
Total Equity	5,813,269	5,824,082
Statement of Profit or Loss and other Comprehensive Income		
Net loss for the year after income tax expense	336,365	21,549
Total Comprehensive loss for the year	336,365	21,549

At 30 June 2026 InvestSMART Group Ltd has a contingent liability for guarantees for office rentals of \$63,006 (2025: \$63,006). The accounting policies of the parent entity, InvestSMART Group Limited, used in determining the financial information shown above, are the same as those applied in the Group's consolidated financial statements, as detailed in Note 2.

24. Segment information

The Group has only one reportable segment. The Group is engaged solely in retail financial services conducted in Australia, deriving revenue from commissions, subscriptions and funds management fees. The entity's operations are merged across subsidiaries, management, location and presentation of reporting. The operating segment identification is based on the internal reports that are reviewed and used by the Board of Directors in assessing performance and in determining the allocation of resources. There is no single customer that represents more than 10% of revenue.

25. Events occurring after reporting date

On 20 May 2026 a proposed sale of the Intelligent Investor Business, comprising the Intelligent Investor website and management rights to its four Intelligent Investor exchange traded funds (collectively Intelligent Investor) to Teaminvest Private Group Limited (TIP) (ASX:TIP) was announced. The proposed transaction is subject to a number of conditions precedent. The Group has assessed that held-for-sale and discontinued operation classification under AASB 5 is not supportable at 30 June 2026. At the date of this report the proposed sale remains subject to all conditions precedent in the original term sheet, with the exception of ASX confirmation that it will not exercise its discretion to require InvestSMART to meet the requirements in chapters 1 and 2 of the Listing Rules.

There have been no other significant events since 30 June 2026 up to the date of this report.

26. Company details

The registered office and principal place of business of the Company and subsidiaries is:
Suite 2, Level 2, 66 Clarence St
Sydney NSW 2000

CONSOLIDATED ENTITY DISCLOSURE STATEMENT

The company exercised control of the below entities during the period. All entities are body corporates incorporated and tax resident in Australia. None of the entities are tax resident in a foreign jurisdiction. None of the entities are trustee, partner or participant in a joint venture.

Name of entity	% of share capital held	Pre 1 July 2025 disclosures		Disclosures for 1 July 2025 onwards	
		Australian or foreign resident	Foreign tax jurisdiction(s) of foreign residents	Australian resident	Foreign jurisdiction(s) in which the entity is a resident for tax purposes*
Intelligent Investor Holdings Pty Ltd	100%	Australian	N/A	Yes	N/A
The Intelligent Investor Distribution Pty Ltd	100%	Australian	N/A	Yes	N/A
InvestSMART Financial Services Pty Ltd	100%	Australian	N/A	Yes	N/A
InvestSMART Funds Management Ltd	100%	Australian	N/A	Yes	N/A
InvestSMART Advice Pty Ltd	100%	Australian	N/A	Yes	N/A
InvestSMART Cashback Pty Ltd	100%	Australian	N/A	Yes	N/A
InvestSMART Insurance Pty Ltd	100%	Australian	N/A	Yes	N/A
van Eyk Group Holdings Pty Ltd	100%	Australian	N/A	Yes	N/A
Eureka Report Pty Ltd	100%	Australian	N/A	Yes	N/A
InvestSMART SMSF Services Pty Ltd	100%	Australian	N/A	Yes	N/A

*according to the law of the foreign jurisdiction.

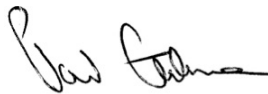
Directors' declaration

In accordance with a resolution of the Directors of InvestSMART Group Limited, I state that:

1. In the opinion of the Directors:
 - (a) The financial statements, notes and the additional disclosures included in the Director's Report designated as audited, of the Company are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the financial position of the Company as at 30 June 2026 and of its performance for the year ended on that date.
 - (ii) complying with Australian Accounting Standards, International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board, as disclosed in Note 2 and Corporations Regulations 2001.
 - (b) The consolidated entity disclosure statement is true and correct.
 - (c) There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
2. This declaration has been made after receiving the declarations required to be made to the Directors in accordance with section 295A of the Corporations Act 2001 for the financial year ended 30 June 2026.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the Corporations Act 2001.

On behalf of the Board



Paul Clitheroe
Chairman

Dated this 19th day of August 2026 at Sydney

INDEPENDENT AUDITOR'S REPORT

To the members of InvestSMART Group Limited

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of InvestSMART Group Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2026, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial report, including material accounting policy information, the consolidated entity disclosure statement and the directors' declaration.

In our opinion the accompanying financial report of the Group, is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Group's financial position as at 30 June 2026 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to audits of the financial report of public interest entities in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of

our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Valuation of Share-Based Payments

Key audit matter	How the matter was addressed in our audit
Note 16 of the financial report discloses an employee benefits expenses in relation to the share-based payments. The valuation of the share-based payments is a key audit matter due to the complexity in the technical accounting treatment and the degree of judgement and estimation in inputs for the fair value of the option.	To address the matter, our audit procedures included, amongst others: • Reviewed the terms of new and modified employee share option arrangements, including the modification approved during FY26, and assessed the appropriate accounting treatment under AASB 2 Share-based Payment; • Obtained management's share-based payment worksheets and calculations and assessed whether the accounting treatment adopted was consistent with the requirements of AASB 2; • Assessed management's methodology for determining the fair value of share options at grant date and/or modification date, including assessing key valuation inputs and assumptions applied; • Involved internal valuation specialists where required to assess the appropriateness of the valuation methodology and key inputs used; • Assessed whether vesting conditions were appropriately considered in the valuation and expense recognition calculations; • Recalculated the share-based payment expense recognised during the year and assessed whether the expense was recognised over the appropriate vesting period; and • Evaluated whether the related disclosures in the financial report were appropriate and compliant with AASB 2, including disclosures relating to key judgements, valuation assumptions and accounting policies adopted.

Other information

The directors are responsible for the other information. The other information comprises the information in the Group's annual report for the year ended 30 June 2026, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors for the Financial Report

The directors of the Company are responsible for the preparation of:

- a) the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001*; and
- b) the consolidated entity disclosure statement that is true and correct in accordance with the *Corporations Act 2001*; and

for such internal control as the directors determine is necessary to enable the preparation of:

- i) the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error; and
- ii) the consolidated entity disclosure statement that is true and correct and is free of misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<http://www.auasb.gov.au/Home.aspx>) at:



https://www.auasb.gov.au/media/bwvjcgre/ar1_2024.pdf

This description forms part of our auditor's report.

Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 12 to 18 of the directors' report for the year ended 30 June 2026.

In our opinion, the Remuneration Report of InvestSMART Group Limited, for the year ended 30 June 2026, complies with section 300A of the *Corporations Act 2001*.

Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

BDO Audit Pty Ltd

BDO
Dane Perumal

Dane Perumal
Director

Sydney 19 August 2026

ADDITIONAL INFORMATION

Additional information required by the Australian Securities Exchange Listing Rules is set out below.

The security holder information set out below was current as at 5 August 2026.

There were 142,139,138 ordinary shares held by 943 shareholders, all of which were quoted on the Australian Securities Exchange. There are no restricted shares on issue. There are no unquoted shares on issue.

Distribution of shareholders

Holding Ranges	Holders	Total Shares	%
1-1,000	312	52,286	0.04%
1,001 - 5,000	211	889,661	0.63%
5,001 - 10,000	120	1,038,833	0.73%
10,001 - 100,000	188	7,708,862	5.42%
100,001 and over	112	132,449,496	93.18%
Totals	943	142,139,138	100.00%

The number of shareholders holding less than a marketable parcel of fully paid ordinary shares is 376.

Top 20 Shareholders:

Shareholder name	Number of shares held	%
HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	20,481,913	14.41%
MRS ROBIN ANNE OWLES & MR PETER RONALD HODGE <HODGE FAMILY SUPER FUND A/C>	9,898,427	6.96%
VADINA PTY LIMITED <JORDAN SUPER FUND A/C>	4,940,000	3.48%
ROBIN ANNE OWLES & RON PETER HODGE <HODGE FAMILY NO 2 A/C>	4,566,666	3.21%
MR ALASTAIR JOHN DAVIDSON	4,166,666	2.93%
HARRIETTE & CO PTY LTD <HARRIETTE INVESTMENT A/C>	4,100,000	2.88%
CAMERON RICHARD PTY LTD <CAMERON RICHARD SUPER A/C>	4,015,996	2.83%
TORONTO COVE PTY LTD	4,000,000	2.81%
MYALL RESOURCES PTY LTD <MYALL GROUP SUPER FUND A/C>	4,000,000	2.81%
MR PAUL HUGH CLITHEROE	4,000,000	2.81%
BELIKE NOMINEES PTY LIMITED <SHARE PLAN A/C>	3,760,765	2.65%
S M & R W BROWN PTY LTD <ROBERT & SALLY BROWN SF A/C>	3,091,000	2.17%
MRS ANTONIA CAROLINE COLLOPY	3,017,928	2.12%
BNP PARIBAS NOMINEES PTY LTD <HUB24 CUSTODIAL SERV LTD>	2,988,335	2.10%
POOLE FAMILY PTY LTD <POOLE FAMILY SMSF A/C>	2,777,778	1.95%
LEYLAND PRIVATE ASSET MANAGEMENT PTY LTD	2,750,000	1.93%
NETWEALTH INVESTMENTS LIMITED <WRAP SERVICES A/C>	2,702,747	1.90%
PENDEX PTY LTD <PATCAIELITRUST A/C>	2,301,991	1.62%
FROSHIBER PTY LTD	2,288,326	1.61%
STUART ANDREW PTY LTD <CAMPASPE FAMILY A/C>	2,124,660	1.49%
MR ANDREW NEIL WARD	1,803,333	1.27%
ONMELL PTY LTD <ONM BPSF A/C>	1,700,000	1.20%
Totals	95,476,531	67.17%
Total securities on issue	142,139,138	100.00%

Voting rights

At a general meeting, shareholders are entitled to one vote for each fully paid share held. On a show of hands, every shareholder present in person or by proxy shall have one vote and upon a poll, every shareholder so present shall have one vote for every fully paid share held.

Substantial shareholders

The Company has been notified of three shareholders who hold relevant interests of in excess of 5% of the Company's ordinary shares:

Name	Date of Interest	No of shares ¹	Percentage ²
Leyland Private Asset Management Pty Ltd	20 March 2025	19,834,660	13.9%
Perpetual Limited	12 November 2025	18,200,617	12.7%
Ron Hodge	1 June 2021	13,704,969	9.9%

¹ As disclosed in the last notice lodged with the Australian Securities Exchange by the substantial shareholder.

² The percentage set out in the notice lodged with the Australian Securities Exchange is based on the total issued capital of the Company at the date of the interest.

Stock Exchange Listing

Quotation has been granted for all the ordinary shares of the Company on all Member Exchanges of the Australian Securities Exchange Limited.

On-market buyback

The company has a current on-market buyback in place. The buy-back was announced on 2 April 2026, renewing the previous buyback announced on 18 March 2025. 108,013 shares were bought back during the year ended 30 June 2026. No shares have been bought back subsequent to year end to the date of this report.

Directory

Registered Office

Suite 2, Level 2
66 Clarence Street
Sydney NSW 2000

Telephone: 1300 880 160

Directors

Paul Clitheroe AM (Chairman)
Ron Hodge (Managing Director)
Michael Shepherd AO (Non-Executive Director)
Effie Zahos (Non-Executive Director)

Company Secretary

Belinda Barnes

Share Registry

Automic Pty Ltd
Level 5
126 Phillip Street,
Sydney NSW 2000

Shareholder Enquiries

Telephone: 1300 288 664 (within Australia); +61 2 9698 5414 (outside Australia)
Email: hello@automicgroup.com.au
Website: <https://investor.automic.com.au>

Auditors

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