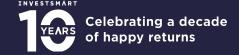
#### INVESTSM / RT

#### InvestSMART Masterclass

Picking the perfect ETF portfolio

19 June 2024





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Investor Education

#### Financial indicators







**ANNUAL % CHANGE MAR '24 QUARTER** 

#### Money hacks

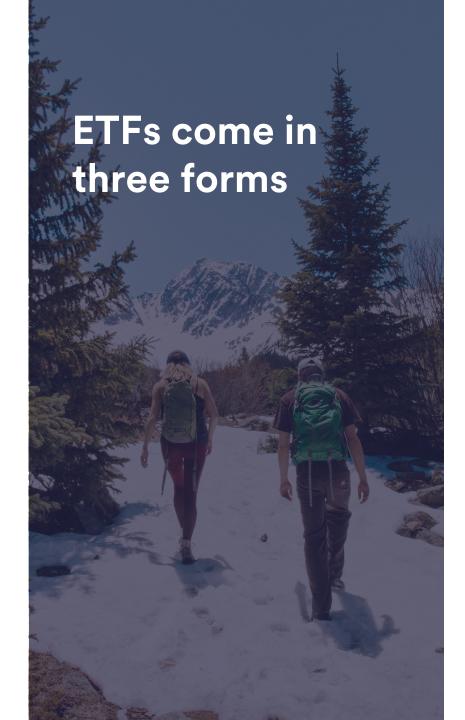
HOME LOAN	ENERGY	INSURANCE	DINING
Save \$420 p/m	Up to \$200 off	Up to \$900 off	50% off
Cheapest Vs avg*	Switching credits	Avg to lowest /5 stars*	First table early bird deals

\*Source: CANSTAR

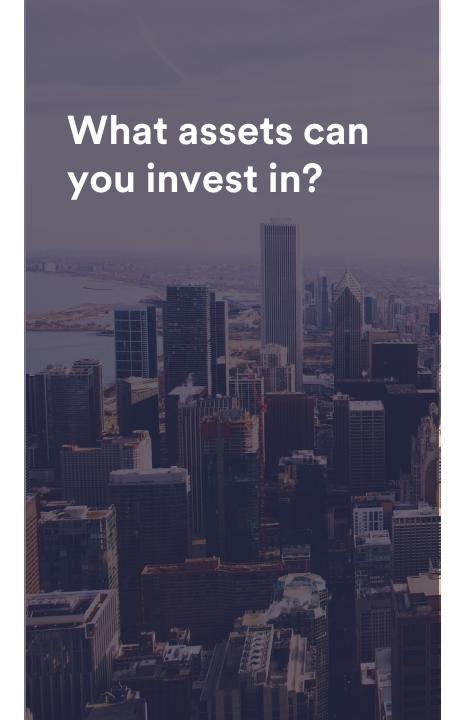
# Why use ETFs rather than picking shares yourself?



- Exchange Traded Funds have baskets of shares based on what sort they are, usually > 50 shares
- They provide more diversification than buying a few leading shares
- ETFs can be bought for as little as \$50 per unit to buy the same shares directly would cost a lot more
- If you are not sure which shares are best in a market, then buying an index ETF is the next best thing

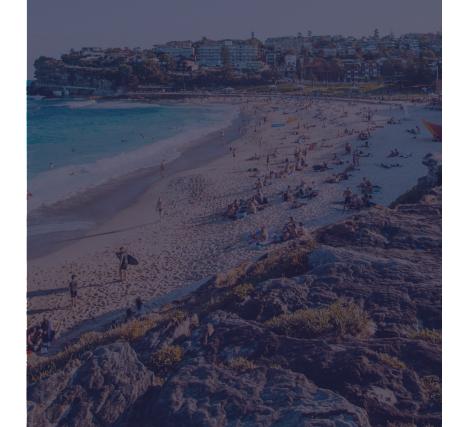


- Passive (index trackers) following ASX 200 or S&P500 for example IOZ or IVV from iShares
- Smart beta or factor (use algorithms to choose shares) Vanguard
   Australian Shares High Yield ETF VHY
- Active (a manager picks shares) Intelligent Investor Australian Equity
   Growth Fund IIGF
- Fees are lowest for the index trackers

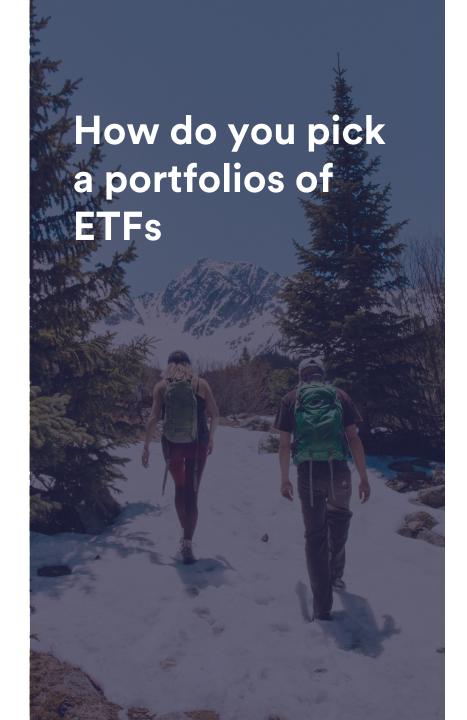


- There are over 370 ETFs listed on the ASX
- There are ETFs over domestic and international shares, local and international fixed interest, commodities, cash, local and global property and infrastructure
- ETFs allow you to invest in specific markets UK, US, China, India, etc.
- ETFs allow you to invest in specific themes Healthcare, Electric vehicles, etc.
- You can even buy Bitcoin ETFs

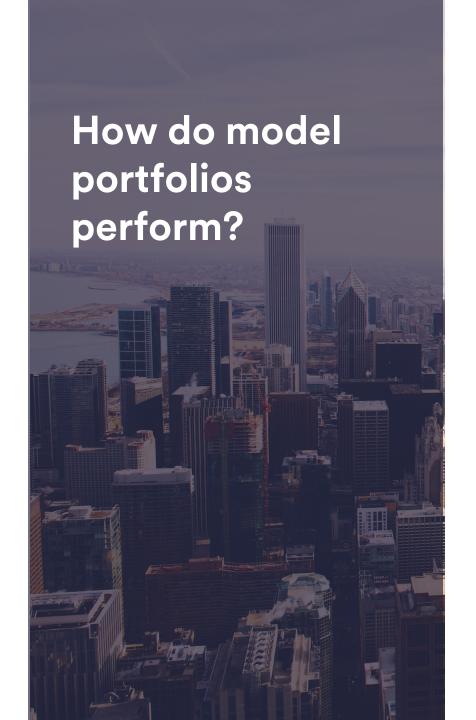
### Why pick more than one ETF?



- This depend on what you are trying to do
- If you want to have a "bet" on a market, say India post election, buying IIND (Betashares India Quality ETF) is the easiest way to get exposure
- If you wanted to invest for a balanced exposure, buying a portfolio of ETFs covering different assets and markets makes more sense



- There are lots of "model" portfolios to choose from depending on your investing objective
- Typical basic models cover Conservative, Balanced, Growth and High
   Growth
- Asset based models cover Interest Income (Bonds), International
   Equities, etc
- Target based models specific a ratio between equities and bonds (70:30 for example)



Below are the performance numbers of the 3 most popular InvestSMART ETF portfolios:

- High Growth
- Growth
- International

#### **High Growth Model**

Performance <sup>#</sup> to 31 May 2024 (all returns are annualised)				
	1 yr	3 yrs p.a.	5 yrs p.a.	SI p.a.
Total Return	14.0%	7.4%	8.5%	8.2%
Average of 346 peers funds	13.0%	5.6%	5.6%	5.8%
Excess to Peers	1.0%	1.8%	2.9%	2.4%

Note: Since Inception (SI) 27 Oct 2014. All returns are annualised and include reinvestment of distributions.

#### **Growth Model**

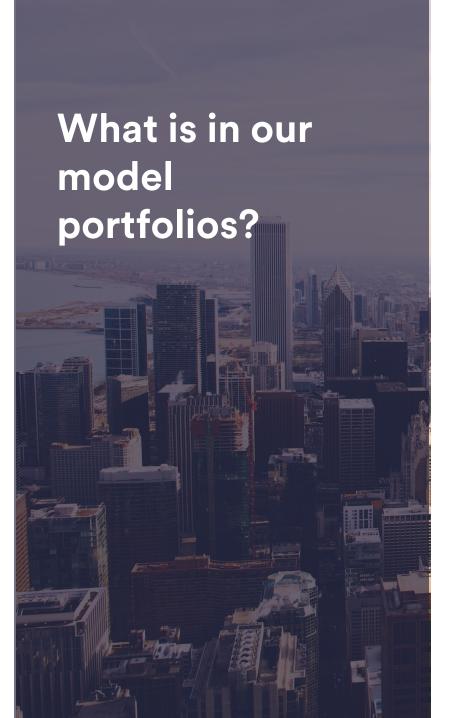
Performance <sup>#</sup> to 31 May 2024 (all returns are annualised)				
	1 yr	3 yrs p.a.	5 yrs p.a.	SI p.a.
Total Return	11.3%	5.3%	6.4%	6.8%
Average of 511 peers funds	8.8%	3.7%	4.1%	4.5%
Excess to Peers	2.5%	1.6%	2.3%	2.3%

Note: Since Inception (SI) 24 Oct 2014. All returns are annualised and include reinvestment of distributions.

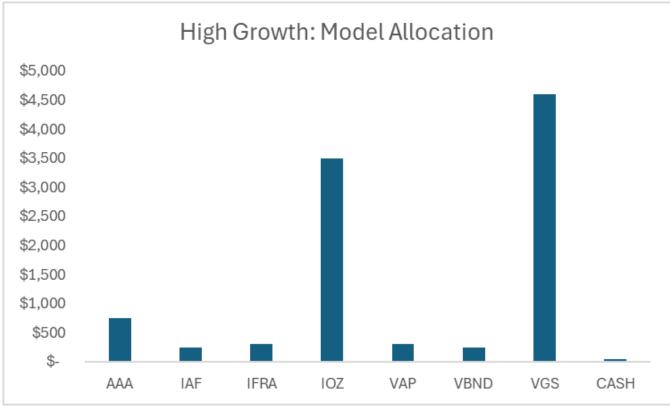
#### **International Model**

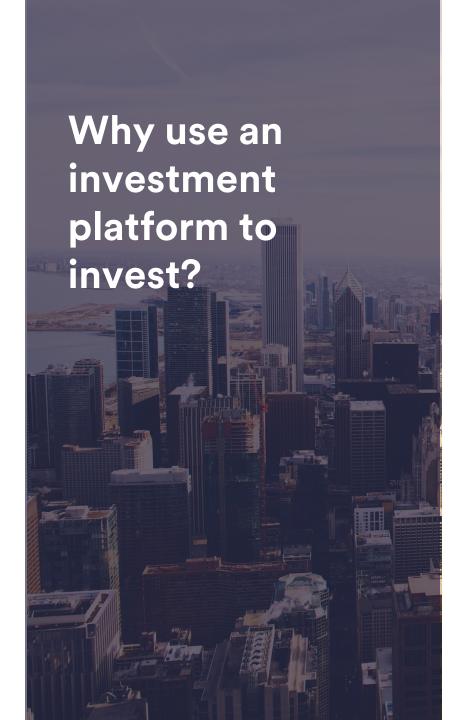
Performance <sup>#</sup> to 31 May 2024 (all returns are annualised)				
	1 yr	3 yrs p.a.	5 yrs p.a.	SI p.a.
Total Return	19.8%	10.9%	12.7%	11.2%
Average of 900 peers funds	16.3%	8.8%	8.5%	8.4%
Excess to Peers	3.5%	2.1%	4.2%	2.8%

Note: Since Inception (SI) 24 Oct 2014. All returns are annualised and include reinvestment of distributions.



Below are the holdings for our High Growth portfolio on 31 May 2024, based on \$10,000 investment:





- You can buy ETFs through any broker Commsec, Bell Securities, etc.
- However, tax statements for ETFs can be complicated
- Some distributions from ETFs can include returns of capital which affects your cost base
- Investment platforms, like InvestSMART, Vanguard and Betashares,
   offer low or zero brokerage rates
- Investment platforms can provide a consolidated tax statement which makes it easier to do your tax return

#### Bridging the financial literacy gap

Recent economic pressures have highlighted the critical need for robust financial education. Financial well-being is closely tied to overall health and stress levels.



**75%** 

Australians report financial stress, impacting their mental and physical well-being.



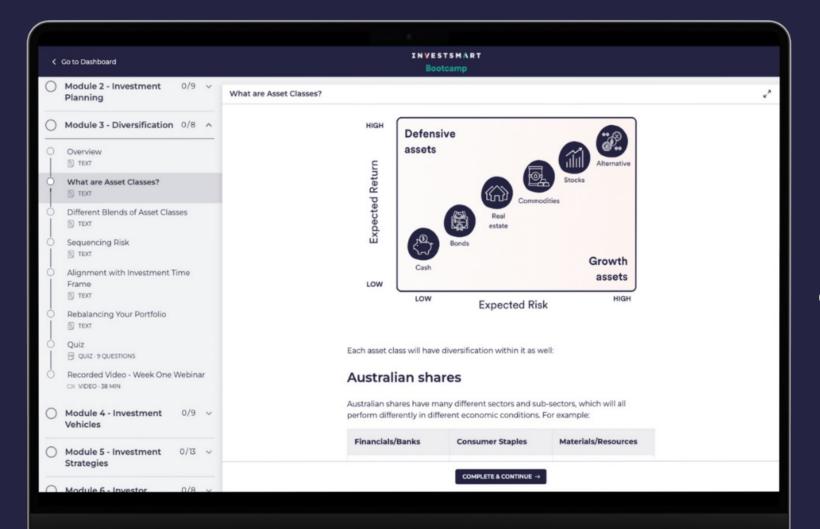
34%

Australians lack basic financial literacy, underscoring the need for accessible education.



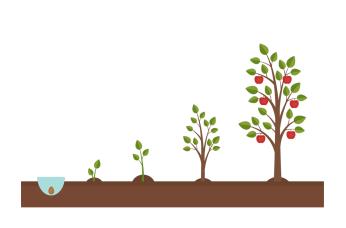
8%

Gender gap in financial literacy persists in Australia, higher than in many other developed nations.



InvestSMART's Investment Bootcamp addresses these issues directly, empowering participants with the knowledge to improve their financial futures.

#### Top money lessons from Bootcamp



**Start Early, Start Small** 

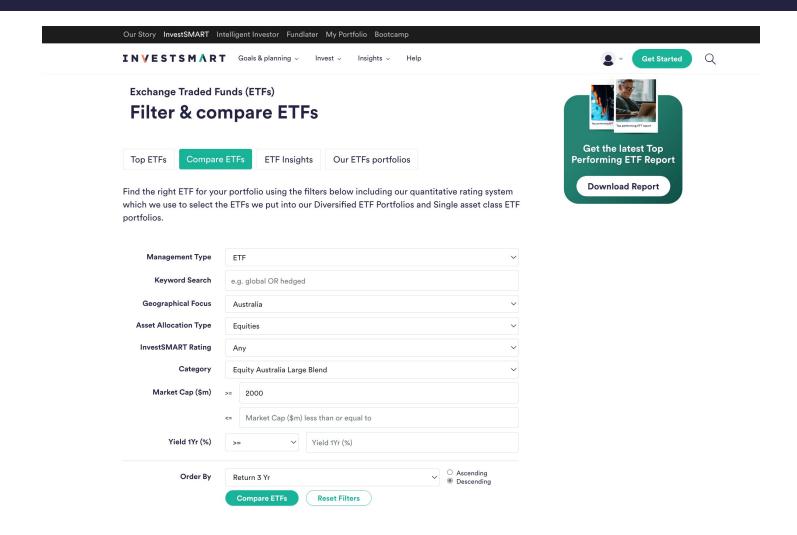


Diversification: The Investor's Safety Net



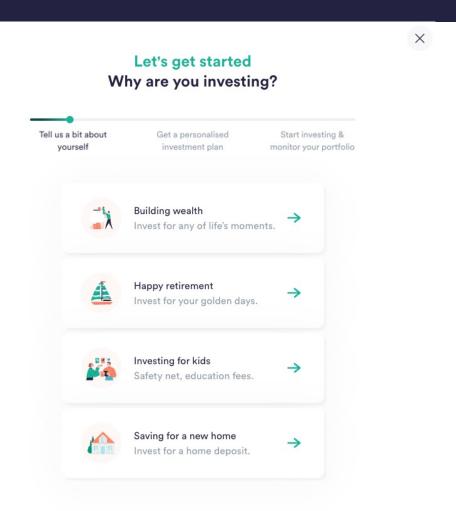
Regular Contributions: Watering Your Financial Garden

#### **Tools for Smart Investing**





#### **Tools for Smart Investing**





### **Exclusive Offer** for Attendees



investsmart.com.au/bootcamp

#### \$50 Off Investment Bootcamp

(normally \$99, now \$49)

Code: webinar\_50

Valid for two weeks!

# Q&A

#### What next?



#### Get educated

Sign up to our free newsletter investsmart.com.au/latest-insights



#### Take action

Statement of Advice tool

investsmart.com.au/account/statement-of-advice

## Thank you

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