# InvestSMART Diversified Income Portfolio Monthly Update - February 2019

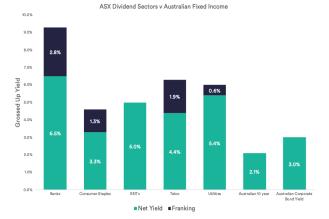
PERFORMANCE TO 28 FEB 2019	1 mth	3 mths	6 mths	1 yr	2 yrs (p.a.)	3 yrs (p.a.)	4 yrs (p.a.)	Since Inception (p.a.)
InvestSMART Diversified Income	1.84%	3.81%	1.00%	4.68%	4.41%	5.64%	3.43%	4.45%
Morningstar Multisector Moderate Index	1.84%	3.74%	1.60%	5.96%	5.38%	5.54%	4.27%	5.00%
Peers	1.40%	2.62%	0.48%	2.74%	3.20%	3.73%	-	

## February in Review: Raining Dividends

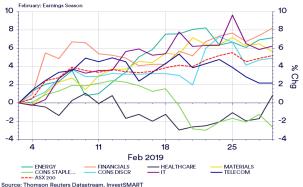
Australian's love their dividends, even more so when Australian companies decide to bump up dividend pay outs by an average of 10% from the same time last year.

The ASX's grossed up yield is now 5.88%, which saw the ASX beating all major peers in February adding over 5% in the shortest month of the year. This has had a positive effect on all portfolio yields.

Dividends are an attractive thing – this chart shows the grossed-up yields of the higher dividend yield sectors of the ASX 200. A 9.3% grossed yield from the banks goes a long way to explaining the ASX's outperformance considering the banks make up over 27% of the whole of the ASX 200.



This yield story also explains ASX performance considering it was the 'same' month that saw the final Banking Royal Commission report being handed down and both sides of Government looking to introduce the majority of its recommendations. Financial Services added 8.23% in February beating all others.



#### Performance: ASX 200 Sectors

Looking to the coming months, the declared dividends from February's reporting season will be returned to shareholders - \$86 billion worth to be exact. This should add some support to the market as these funds are reinvested.

The next question however becomes: is this dividend growth sustainable? Looking at the outlook statements and forecasted guidance for ASX listed firms one would suspect not.

Revenue growth was, in the main, downgraded (just not as hard as analysts had forecasted) and the economic outlook from business could be summarised as 'soggy'. Therefore, the longer-term sustainability of the dividends on the ASX looks strained.

This is a good reminder of two major points when we look at overall investing:

- Dividends aren't everything, total returns are the name of the game.
- 2. We want smooth returns over the long term, thus need to diversified across assets.

Globally, what was seen in January trade filtered into February. The US markets continued to recoup its final quarter losses. In fact, since December 24 the S&P 500 has now added over 18%.

As we mentioned in the January there has been a rather large change in the global outlook around interest rates and this has not changed in the 28 days since.

Pressure on the flow of credit and the slowdown in consumption are causing central banks to dive back into their monetary policy forecasts and forcing them to raise the prospect of rate cuts in the coming 12 months.

The RBA is a clear case-in-point, with its new description of Australian economy and the fact that...'Over the past year, the next-move-is-up scenarios were more likely than the nextmove-is-down scenarios. Today, the probabilities appear to be more evenly balanced.'

February again reminds us as Portfolio Managers that:

 Markets are not 'perfect'. The fact that at the end of February's reporting season (which was disappointing) and then to March markets (particularly equities) are rallying on the idea that the RBA could cut rates to stimulate the economy makes us sit up.

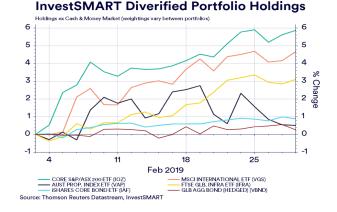
This is why all of our <u>Diversified Portfolios</u> are diversified across asset class and geography, even if your risk weighting is toward a higher level of risk. The short-term rally in Australian equities will moderate and thus we need defensive assets in the portfolios to cushion any pull backs and international exposure to capture growth outside of Australia.

 Your investment timeframe is key to your returns. 2019 has started very positively, the correction in the final quarter of 2018 has almost been erased in capital terms (and that's in just 2 months) and in some cases, on total return basis, erased and well into the black.

But, investing for the most of us is a long-distance journey, we need to remain strong in our convictions and not deviate from our goal of smoothed out, long-term, total returns. And, this point is just as true in positive market times as it is in negative ones. Positive markets can create greed and complacency which can cause investors to diverge from their stated goals by going after 'additional risk'.

#### **Diversified Income**

Individual capital performance of the securities held by the Diversified Portfolios - weightings vary depending on risk appetite.



- Added 1.84% after fees in February driven by the Australian and International holdings
- Domestic equities attributed 0.83% and international equities 0.67%
- All facets of the portfolio were attributed to performance in February
- The yield on the portfolio rose in February to 3.11%

For more information on our Diversified Portfolios, click here.

#### PORTFOLIO ALLOCATION

ASSET ALLOCATION	
Sector	Weighting
Domestic Fixed Interest	25.94%
International Fixed Interest	18.84%
Cash	19.32%
Domestic Equities	13.19%
International Equities	12.49%
Property	9.87%

TOP 5 HOLDINGS	
Security	Weighting
iShares Core Composite Bond ETF	20.88%
Vanguard Global Aggregate Bond Index (Hedged) ETF	15.60%
Betashares Australian High Interest Cash ETF	14.43%
iShares Core S&P/ASX 200 ETF	14.34%
Vanguard MSCI Index International Shares ETF	12.49%

Performance numbers exclude franking, after investment and admin fees; excludes brokerage. All yield figures include franking. All performance figures, graphs and diagrams are as at 28 February 2019. Performance figures are based on the portfolio's previous investment structure, a Separately Managed Account (SMA). This portfolio is now offered as a Professionally Managed Account (PMA), as of 1 November 2018. The underlying securities remain the same between the SMA and PMA structures. The inception date refers to the SMA. Please see the Investment Menu for full PMA fee details. Peers indicated in the performance table is a Morningstar data feed based on similar underlying securities per portfolio.

#### InvestSMART Group Limited (INV)

was founded in 1999 and is a leading Australian digital wealth advisor which has over 32,000 clients and over \$1.4B in assets under advice. InvestSMART's goal is to provide quality advice and low cost investment products, free from the jargon and complexities so commonly found in the finance industry, to help you meet your financial aspirations.

#### **The Portfolio**

The InvestSMART Diversified Income Portfolio is designed for investors looking for a better return than cash or saving for the short-term. The Portfolio invests in a blend of ETFs, with a higher allocation in income assets (bonds & cash) than growth assets (shares & property) all managed in the one portfolio.

#### **Investment objective**

The Portfolio's investment objective is to provide investors returns in line with the benchmark minus our fees by investing in a blend of our preferred ETFs.

### Why the InvestSMART Diversified Income Portfolio?

Having a well-diversified portfolio is a well-known strategy to assist in protecting your capital while offering better return than cash. The InvestSMART Diversified Income Portfolio has been designed to balance your returns, by carefully balancing risk and fees.

#### Who manages the investment?

Evan Lucas, has been investing and researching global markets for over 10 years and is supported by our Investment Committee, chaired by Paul Clitheroe. After getting his Masters in Finance from Flinders University, Evan started his career in Amsterdam with ABN Amro before moving to the Royal Bank of Scotland. He returned to Australia with RBS Morgans where he developed his top down approach, joining InvestSMART as our Chief Market Strategist in 2018.

#### **Key Details**

INVESTMENT CATEGORY A blend of our preferred Exchange Traded Funds (ETFs)

INVESTMENT STYLE Low cost Active Asset Allocation

BENCHMARK Morningstar Multisector Moderate Index

INCEPTION DATE 29 December 2014

SUGGESTED INVESTMENT TIMEFRAME 2+ years

NUMBER OF SECURITIES / STOCKS 5 - 15 securities

INVESTMENT FEE \$99 - \$451 p.a. capped

PERFORMANCE FEE N/A

MINIMUM INITIAL INVESTMENT \$10,000

STRUCTURE Professionally Managed Account (PMA)

#### SUITABILITY

Suitable for investors looking for a better return than cash or saving for the short-term

PORTFOLIO MANAGER Evan Lucas

### Important information

While every care has been taken in preparation of this document, InvestSMART Funds Management Limited (ABN 62 067 751 759, AFSL 246441) ("InvestSMART") makes no representations or warranties as to the accuracy or completeness of any statement in it including, without limitation, any forecasts. Past performance is not a reliable indicator of future performance. This document has been prepared for the purpose of providing general information, without taking account of any particular investor's objectives, financial situation or needs. An investor should, before making any investment decisions, consider the appropriateness of the information in this document, and seek professional advice, having regard to the investor's objectives, financial situation and needs. This document is solely for the use of the party to whom it is provided.

This document has been prepared by InvestSMART. Financial commentary contained within this report is provided by InvestSMART. The information contained in this document is not intended to be a definitive statement on the subject matter nor an endorsement that this model portfolio is appropriate for you and should not be relied upon in making a decision to invest in this product.

The information in this report is general information only and does not take into account your individual objectives, financial situation, needs or circumstances. No representations or warranties express or implied, are made as to the accuracy or completeness of the information, opinions and conclusions contained in this report. In preparing this report, InvestSMART has relied upon and assumed, without independent verification, the accuracy and completeness of all information available to us. To the maximum extent permitted by law, neither InvestSMART, their directors, employees or agents accept any liability for any loss arising in relation to this report. The suitability of the investment product to your needs depends on your individual circumstances and objectives and should be discussed with your Adviser. Potential investors must read the Product Disclosure Statement (PDS) and Investment Menu (IM), and FSG along with any accompanying materials.

Investment in securities and other financial products involves risk. An investment in a financial product may have the potential for capital growth and income, but may also carry the risk that the total return on the investment may be less than the amount contributed directly by the investor.

Past performance of financial products is not a reliable indicator of future performance. InvestSMART does not assure nor guarantee the performance of any financial products offered.

Information, opinions, historical performance, calculations or assessments of performance of financial products or markets rely on assumptions about tax, reinvestment, market performance, liquidity and other factors that will be important and may fluctuate over time.

InvestSMART, its associates and their respective directors and other staff each declare that they may, from time to time, hold interests in Securities that are contained in this investment product. As Responsible Entity, InvestSMART is the issuer of the product through the Managed Investment Scheme (ARSN: 620 030 382).

InvestSMART Funds Management Limited PO Box 744 Queen Victoria Building NSW 1230 Australia

Phone: 1300 880 160 Email: invest@investsmart.com.au

www.investsmart.com.au